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Superb Networking & Formats

■ 750+ Attendees In 2010 Inc 230 LPs

■ Fundraising Summit

■ Secondaries Summit

■ 25 Champagne Roundtables

■ Reception At Hotel Crillon

■ 4 Globally Renowned Academics

■ Electronic Polling

■ Leading LP Interview

■ LP-Only Breakfast & Dinner

■ LP/GP Speed Networking

■ Fundraising LP-Simulation Game

■ Brand New Surveys & Research

■ Delegate List Ahead Of The Event

Hear From 95+ Powerful LPs

- Teacher Retirement System of Texas
- CalSTRS
- ATP PEP
- PECA
- Caisse de Dépôt et Placement du Québec
- Alpinvest Partners
- Dupont Capital Management
- SL Capital Partners
- Graphite Capital
- Pinebridge Investments
- Siguler Guff
- Hermes Fund Managers
- Access Capital Partners
- Fondinvest Capital
- SCM Strategic Capital Management
- Hamilton Lane
- Towers Watson
- Teachers' Private Capital
- Commonfund Capital
- MN Services
- BP Investment Management
- The Wellcome Trust
- Mercer
- Hermes GPE
- Allianz Capital Partners
- JP Morgan Asset Management
- Cambridge University Endowment
- Caisse de Dépôts et Consignations
- Universities Superannuation Scheme
- Henderson Global Investors
- Stepstone Group
- Pimco
- Morgan Stanley Alternative Investment Partners
- 57 Stars
- Credit Suisse
- Partners Group
- Portfolio Advisors
- IFC
- Skandia Life
- The Investment Fund For Foundations
- Scottish Widows Investment Partnership
- Parish Capital Advisors Europe
- UBS Investment Bank
- HarbourVest Partners
- Adams Street Partners
- Northwestern Mutual Capital
- North Sea Capital Management
- Adevq Management
- Altius Associates
- Cambridge Associates
- F&C Investment
- GE Asset Management
- LGT Capital Partners
- CDC Group
- QIC Global Private Equity
- Wilshire Associates Europe
- MetLife Investments
- Keyhaven Capital Partners
- Performance Equity Management
- Arcano Capital
- Mexico Ventures
- Jade Invest
- Abbott Capital Management
- Northleaf Capital Partners
- Pantheon Ventures
- PPM Managers
- FERI Institutional Advisors
- Danske Private Equity
- Unigestion
- Aviva Investors
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The Annual Summits

Tuesday 15 November 2011

FUNDRAISING

09.00	Coffee & Registration	
09.30	Opening Remarks From The Chair Jan Moulijn, Consultant, INDURO CAPITAL	
09.35	NEW SURVEY DATA When The Dry Powder Disappears, How Many Funds Will Get Raised? Will There Be Sufficient Investor Capital To Meet The Expected Fundraising Tidal Wave? Kelly Deponite, Partner, PROBITAS	 
09.55	PLACEMENT AGENTS' INSIGHTS ON FUNDRAISING What Are The Issues That GPs Should Be Concerned About As They Prepare To Return To A Very Different Fundraising Market? Moderator: Paul Denning, CEO, DENNING & CO Janet Brooks, Managing Director, MONUMENT GROUP Patrick Petit, Founder and Managing Partner, GLOBAL PRIVATE EQUITY	  
10.25	WHO WILL BE INVESTING? Understanding Where LPs Are Coming From In A Transformed Fundraising Market - Who Has Money To Invest And What Are The Key Changes To Their Investment Strategy And Criteria? Uwe Fleischhauer, Managing Partner, FLEISCHHAUER, HOYER & PARTNER	
10.45	Morning Coffee	
11.15	FIRST CLOSE AND SPIN-OUTS How Do You Harness LPs Into A First Close And Do Spin-Outs Stand Any Chance? Overcoming Investors' Reluctance And Herd Mentality To Achieve Fundraising Momentum Moderator: Mounir Guen, CEO, MVISION Jean-Louis Grevet, Founder & Managing Partner, PERCEVA CAPITAL Lauge Sletting, Managing Partner, NORTH SEA CAPITAL Anselm Adams, Director, PECA Laurent de Rosière, Investor Relations Partner, BC PARTNERS	   
11.45	INSIDE THE MINDS OF INVESTORS - NEW SURVEY DATA What Are Global LPs Expecting Of Their GPs In Today's Fundraising Environment? Investor Relations - Terms - Organisational Development Moderator: Gail Guerin, Partner, GUERIN ASSOCIATES Jeffrey Reals, Managing Director, PERFORMANCE EQUITY MANAGEMENT Robert van Schaik, Portfolio Manager, Private Equity, SHELL ASSET MANAGEMENT Erwin Quartel, Senior Investment Manager, ROBOCO GROUP Allen MacDonell, Senior Director, Private Equity, TEACHER RETIREMENT SYSTEM OF TEXAS Seth Hall, Co-Director of Alternative Investments, CALSTRS	    
12.50	QUICK FIRE SHOWCASE Your chance to showcase your own fund by taking part in this fundraising competition by making a 90 second fund introduction Benjamin Ball, Director, BENJAMIN BALL ASSOCIATES	 
13.10	Lunch	
14.30	TERMS AND CONDITIONS How Have Changes To Available Capital Levels And Recent Fundraises Impacted LP Expectations On Terms And Fees? How Are GPs Attracting Investors To The Fundraising Table? Moderator: Catherine Lewis La Torre, Partner, FONDIVEST CAPITAL John Barber, Partner, Co-Head Investor Services, BRIDGEPOINT Mark Hoeing, Director, COMMONFUND CAPITAL Robert van Schaik, Portfolio Manager, Private Equity, SHELL ASSET MANAGEMENT Mogens Kjølbjerg, Partner, NORTH SEA CAPITAL Robert Barry, Partner, PROSKAUER	     
15.10	RE-UPPING What Makes An LP Decide Not To Re-Up With An Existing GP? Understanding The Process By Which LPs Rationalise Their Portfolios And Who Will The Ultimate Winners And Losers Be? Moderator: Philippe Roesch, Private Equity Advisor Catherine Lewis La Torre, Partner, FONDIVEST CAPITAL Howard Searing, Director & Portfolio Manager, DUPONT CAPITAL MANAGEMENT Michael Dymond, Portfolio Manager, Private Equity & Infrastructure, USS Paul Newsome, Head of Investments, Private Equity, UNIGESTION Jesper Knutsson, Senior Investment Manager, DANSKE PRIVATE EQUITY	    
15.50	BENCHMARKING Benchmarking Investments In Private Equity - How Can You Measure Good Returns, What Makes A Good GP And Who Should You Reconnect To? Speaker tbc, THOMSON REUTERS	
16.15	Afternoon Refreshments	
16.45	Preparing For The Fundraising Deluge And Wall Of Re-Ups - Which Funds Will Be Oversubscribed And Which Will Not Get Raised? Kaarina Suikkonen, Investment Director, Private Equity, FERI INSTITUTIONAL ADVISORS	
17.05	SECRETS OF FUNDRAISING - WINNERS & LOSERS What Is The Secret Recipe For A Fund To Get Raised Quickly? What Are LPs' Hot Buttons Now And What Is The Special Theme In Groups Creating A Buzz With LPs? Moderator: Mark O'Hare, Managing Director, PREQIN Mounir Guen, CEO, MVISION William van Eesteren, Managing Director, WILSHIRE ASSOCIATES EUROPE Gordon Hargraves, Partner, RHO FUND INVESTORS Charles van Horne, Managing Director, ABBOTT CAPITAL MANAGEMENT Michael Flood, Managing Director, NORTHLEAF CAPITAL PARTNERS	     
17.45	INVESTOR RELATIONS MASTERCLASS How Can GPs Succeed In Fundraising By Improved Investor Relations And Really Appeal To Investors? Moderator: Vicky Mudford, Founder, VICKY MUDFORD LTD Dushy Sivanithy, Principal, PANTHEON VENTURES Neil Sneddon, Director, Private Equity Funds, F&C INVESTMENT Harjinder Johal, Head of Fundraising, LARWIN PRIVATE EQUITY	   
18.15	INTERACTIVE FUNDRAISING LP-SIMULATION GAME Understanding The Mindset Of Investors - How To Think Like An LP In Today's Very Different Fundraising Environment Led by Simon Thornton, Managing Director, PEARONLINE Ian Simpson, Partner, AMALA PARTNERS Christian Marriot, Investor Relations Director, BARCLAYS PRIVATE EQUITY Michael Hewett, Managing Director, STRATEGIC VALUE PARTNERS Dan Aylott, Portfolio Manager, Private Equity, BP INVESTMENT MANAGEMENT s/c Rune Jepsen, Principal, QIC GLOBAL PRIVATE EQUITY	     
19.30	End of Fundraising Summit	

SECONDARIES


09.00	Coffee & Registration	
09.30	Opening Remarks From The Chair Marleen Groen, CEO, GREENPARK CAPITAL	
09.35	STATE OF THE UNION Has The Wall Of Secondaries Finally Arrived? What Are The Market Dynamics Impacting Deal Volume? What Is The Difference Between 2010 And 2011? How Sustainable Is The Deal Flow Going Forward? Mark O'Hare, Managing Director, PREQIN	 
10.00	DEALS Analysis Of Supply And Demand: Which Types Of Investors Are Considering A Sale? What Is Their Reasoning For Selling? Why Is It Attractive To Buy In The Current Economic Climate? Andrew Sealey, Managing Partner, CAMPBELL LUTYENS	
10.20	PRICING Where Did Pricing End Up In The Secondaries Market And Discounts To NAV In 2011 Vs 2010 And Where Is It Going In 2012 And 2013? Is Pricing Too High Again And What Are The Return Expectations? Moderator: Nigel Dawn, Global Co-Head Private Funds Group, UBS INVESTMENT BANK Joe Topley, Managing Director, PARISH CAPITAL ADVISORS EUROPE Valérie Handal, Principal, HARBOURVEST PARTNERS Brenlen Jinkens, Managing Director, COGENT PARTNERS EUROPE Stephen Can, Managing Director, CREDIT SUISSE	     
11.00	Morning Coffee	
11.30	MARKET DIVERSIFICATION Diversification In The Secondaries Market: What Are The Different Strategies Managers Are Pursuing And What Are The Benefits And Challenges Of Each Approach? VC Vs Buyout, Mid-Market Focus, Transaction Size Diversification, Geographical Focus Moderator: Matthew Arkinstall, Investment Director, GREENPARK CAPITAL Greg Holden, Partner, ADAMS STREET PARTNERS Wouter Moerel, Partner, ALP INVEST Christophe Nicolas, Executive Director, MORGAN STANLEY Pierre-Antoine de Selancy, Founder, 17CAPITAL Marco Wulff, Partner, MONTANA CAPITAL PARTNERS	     
12.10	BRAND NEW RESEARCH Determinants Of Illiquidity In Secondary PE Fund Interests And Its Price Impact Eli Talmor, Professor, Chairman Collier Institute of Private Equity LONDON BUSINESS SCHOOL	 
12.55	Lunch	
14.30	INVESTORS IN SECONDARIES Examining The Appetite Of LPs For Investing In Secondaries - Who Is Investing, What Are The Issues And What Is The Outlook For Investors Taking Secondaries Investing In-House Rather Than Via Funds? Moderator: Etienne Deshormes, CEO, ELM CAPITAL Jorgen Kjærnes, Managing Partner, CUBERA	
15.05	REGULATION Reviewing The Essential Regulatory Changes Impacting The Secondaries Market Going Forward, In Europe And The US Including The AIFMD And Pension Fund Directive - How Will They Impact On Deal Flow And Fundraising? Speaker to be confirmed	
15.30	DIRECTS Analysing The Complexities Of A Portfolio Of Directs, Reviewing The Risk/Return Factors And Successfully Safeguarding Against The Pitfalls Moderator: Andrew Hawkins, Managing Partner, VISION CAPITAL Ken Sawyer, Managing Director, SAINTS CAPITAL Tom Anhofer, Managing Partner, CIPJO PARTNERS Bjarne Lie, Chief Investment Officer, VERDANE CAPITAL ADVISORS	   
16.05	Afternoon Refreshments	
16.35	EMERGING MARKET SECONDARIES Emerging Market Secondaries - Is Now A Good Time To Invest? What Is The Size Of This Market? How To Approach This Sub-Sector, What Are The Challenges? Reviewing The Conditions To Successfully Invest In This Market Mark Alloway, Manager, Banking & Financial Products INTERNATIONAL FINANCE CORPORATION	 
17.00	FUTURE DEALS Future Deals 2011-2014 - What Are The Expected New Developments In Secondaries In Terms Of New Structures, Buyer Specialisation, And The Role And Continuing Co-operation Of GPs? Moderator: James Gamett, Partner, STEPSTONE GROUP Oliver Gardey, Partner, POMONA CAPITAL Mark McDonald, Director, KEYHAVEN CAPITAL PARTNERS Francesco Di Valmarana, Principal, PANTHEON VENTURES Gabriel Mollerberg, Executive Director, GOLDMAN SACHS	   
17.40	Summit Drinks Reception	
18.40	End of Secondaries Summit	
19.30	PRE-CONFERENCE END INVESTOR-ONLY DINNER The dinner is open to qualified end investors only. To see if you qualify and to register for the dinner, please contact Laura Griffin lgriffin@icbi.co.uk	

"SuperInvestor is thoroughly worthwhile. The level of attendees, their interaction and networking are excellent. It's a blue-chip event and the perfect place to bring LPs and GPs together to discuss the issues concerning them both."
Jon Moulton, Chairman, BETTER CAPITAL

"SuperInvestor's conference has developed such a reputation and calibre - it's a great opportunity to catch up and network with numerous senior LPs and GPs and discuss what matters."
Gurjeet Grewal, Absolute Return & Buyout Investments
THE WELLCOME TRUST

Main Conference Day One

16 November 2011

08.00	Registration & Coffee		
08.15	 <p>Morning Chairman: Douglas Lowenstein, President and CEO, PRIVATE EQUITY GROWTH CAPITAL COUNCIL</p>		
08.20	<p>To What Extent Does The Upturn In Deal Activity Represent A Real Or Only Temporary Recovery? Is This Another Bubble In Which Old Mistakes Are Being Repeated And What Will Be The Impact On Returns?</p> <p>Sanjay Patel, Head of International Private Equity, APOLLO MANAGEMENT</p>		
08.45	 <p>Three Years On From Bank Bailouts And TARP, What Lessons Have Been Learnt And How Has The Landscape Changed For Private Equity?</p> <p>Guy Hands, Chairman & CIO, TERRA FIRMA</p>		
09.15	<p>REGULATION</p> <p>Clarifying The Impact Of New European And US Regulations On Private Equity Stakeholders – How Will Solvency II & III, AIFM, Basel III And Fatca Impact On Pension Funds, Insurance Companies And Other LPs?</p> <p>Moderator: Josh Lerner, Jacob H Schiff Professor of Investment Banking, HARVARD BUSINESS SCHOOL Uli Fricke, Former Chairwoman, EUROPEAN VENTURE CAPITAL ASSOCIATION Anne Holm Rannalaet, Senior Advisor, Public Affairs, IK INVESTMENT PARTNERS Ludo Bammens, Director of European Corporate Affairs, KOHLBERG KRAVIS ROBERTS Karsten Langer, Chairman, EUROPEAN VENTURE CAPITAL ASSOCIATION Erik Kaas, Partner, Co-Head Investment Solutions, PARTNERS GROUP</p> <p> </p> <p>Regulation Panel</p>		
09.55	<p>Fundraising In A Recovering Market - What Funds Are Closing And Who Is Investing? What Are The Investor Issues, Key Terms And What Is The Impact Of ILPA 2, Fund Restructurings, AIFM, Regulatory And Tax Update And Threats?</p> <p>Jonathan Blake, Senior Partner, SJ BERWIN & George Pinkham, Senior Partner, Paris Office, SJ BERWIN</p>		
10.20	Morning Coffee		
10.45	<p>Title to be confirmed</p> <p>Alex Greene, Managing Partner, BROOKFIELD ASSET MANAGEMENT</p>		
11.10	<p>Emerging Market Growth – How To Rise To The Challenge</p> <p>Paul Fletcher, Senior Partner, ACTIS</p> <p>Emerging Markets Leader</p>		
11.35	<p>ACCESSING PE WITHOUT FUNDS</p> <p>How Are Directs, Co-investments And Managed Accounts Transforming Private Equity Investing? How Far Are LPs Changing The Way They Access The Asset Class, Is It Sustainable And What Are The Risks?</p> <p>Introduced & Moderated by: Stefan Hepp, Founder & CEO, SCM STRATEGIC CAPITAL MANAGEMENT Maarten Vervoort, Partner Fund Investments Europe, ALPINEVEST PARTNERS Lori Hall-Kimm, Director, TEACHERS PRIVATE CAPITAL Pierre Fortier, Vice-President, Partnerships and Syndication, Private Equity CAISSE DE DÉPÔT ET PLACEMENT DU QUÉBEC Arnaud Lipkowitz, Partner, Customised Fund Investment Group, CREDIT SUISSE</p> <p> </p> <p>Direct Investing</p>		
12.30	<p>Assessing The Most Important Things In The Current Market Environment</p> <p>Howard Marks, Chairman, OAKTREE CAPITAL MANAGEMENT</p> <p>Industry Thought Leader</p>		
13.00	Lunch with VIP-Hosted Lunch Table		
Stream A - DEBT, CO-INVESTMENTS & CHINA			Stream B - LP ISSUES
<p>DEBT</p> <p>Who Is Best Positioned To Take Advantage Of The Wall Of Debt And A Wave Of Refinancings In 2012/2014?</p> <p>Moderator: David Abrams, Managing Partner APOLLO MANAGEMENT</p> <p>Nicolas von der Schulenburg, Managing Director PORTFOLIO ADVISORS</p> <p>Louis Lavoie, Managing Director, CRESCENT CONSULTING Advisor, CRESCENT CAPITAL GROUP</p> <p>Rory O'Neill, Managing Partner, TPG CREDIT</p>			<p>INVESTMENT PERIOD EXTENSIONS</p> <p>What Are The Conditions Under Which A Fund Investment Period Should Be Extended? When Should LPs Grant Them And What Should GPs Provide In Return?</p> <p>Moderator: Juan Delgado-Moreira, Managing Director HAMILTON LANE Vicky Williams, Head of Private Equity BP INVESTMENT MANAGEMENT stc William Gilmore, Investment Director, Private Equity SCOTTISH WIDOWS INVESTMENT PARTNERSHIP David Lindstrom, Managing Director METLIFE INVESTMENTS Ignacio Sarria, Partner & CEO, ARCANO CAPITAL Nathalie Duguay, Partner, SJ BERWIN</p>
<p>The Utilisation Of Luxembourg Vehicles In Private Equity Investment</p> <p>Johan Terblanche, Solicitor LOYENS & LOEFF</p> <p>Title to be confirmed</p> <p>John (Jay) Jordan II, Chairman & Managing Principal THE JORDAN COMPANY</p>			<p>FUND SIZE CHANGE</p> <p>How Can Firms Deal Positively With A Reduction In Fund Size? In What Way Might Firms Be Scaled Down, And Their Staff Motivated And Retained?</p> <p>Moderator: Dana Halimoff, Portfolio Manager JP MORGAN ASSET MANAGEMENT Sasha van de Water, Managing Director KEYHAVEN CAPITAL PARTNERS Dan Aylott, Portfolio Manager, Private Equity BP INVESTMENT MANAGEMENT stc Richard Howell, Partner, PAI PARTNERS Stephen Marquardt, CEO, DOUGHTY HANSON Kevin Carey, Fund Manager, Private Equity, AVIVA INVESTORS</p>
<p>CO-INVESTMENTS & DIRECT DEALS</p> <p>Successfully Doing Direct Deals And Co-Investments - Overcoming The Challenges Of Structuring Such Deals And Retaining The Right Private Equity Talent</p> <p>Moderator: Alex Rogers, Managing Director, HARBOURVEST stc Blair Jacobson, Partner, STEPSTONE GROUP EUROPE Jeffrey Reals, Managing Director PERFORMANCE EQUITY MANAGEMENT Howard Beber, Partner & Co-head of the Private Investment Funds Group, PROSKAUER Lionel Bergeron, Principal, QUILVEST</p>			<p>RESTRUCTURING OF FUNDS DEBATE WITH POLLING</p> <p>LPs' Role In Restructuring – What Makes A Successful Restructuring, And How Can The Value Of A Portfolio Be Maximised?</p> <p>Moderator: Rhonda Ryan, Head of Private Funds Group Europe PINEBRIDGE INVESTMENTS Peter McKellar, Partner, Chief Investment Officer SL CAPITAL PARTNERS Pierre Fortier, Vice-President, Partnerships and Syndication, Private Equity CAISSE DE DÉPÔT ET PLACEMENT DU QUÉBEC Gordon Hargraves, Partner, RHO FUND INVESTORS Andrew Hawkins, Managing Partner, VISION CAPITAL</p>
<p>How To Manage Risk And Price In China's Private Equity Market - Amid Continuously Strong Capital Inflows, Increasing Number Of GPs, Regulatory Change And With Growth Moving Westwards</p> <p>Moderator: Ludvig Nilsson, Managing Director, JADE INVEST Fu Lei, Founding Partner, NY Capital Shirley Chen, Chairman, CICC PRIVATE EQUITY Qian Jiannong, Assistant President, FOSUN GROUP</p>			<p>MID MARKET FUNDRAISING</p> <p>How Many Mid Market Funds Will Get Raised? How Can You Best Demonstrate To LPs That Yours Is A Repeatable Sustainable Model In An Overheated Market Segment?</p> <p>Agnès Nahum, Co-Founder & Managing Partner ACCESS CAPITAL PARTNERS Fabio Sattin, Chairman PRIVATE EQUITY PARTNERS Stephan Breban, Director, Private Equity RUSSELL INVESTMENTS Paul Bekx, Partner & Managing Director GILDE BUY OUT PARTNERS Kristin Cusar, Principal, Head of Investor Relations THE JORDAN COMPANY</p> <p>MID MARKET FUNDRAISING SHOWCASE</p> <p>Showcasing The Best In Mid Market Funds - What Are The Points Of Difference And Why Should LPs Invest Today?</p> <p>Including: Günther Skrzypczek, Managing Partner AUGUR CAPITAL</p> <p>If you would like to showcase your fund in a 10 minute slot in this session, please contact James Roberts at: jroberts@icbi.co.uk tel: +44 (0)20 7017 7944</p>
<p>Afternoon Tea plus: DEDICATED LP/GP "SPEED-NETWORKING" Meet and match your fund with LPs</p>			<p>MID MARKET RETURNS</p> <p>How Will GPs Make Returns In An Overheated Mid Market? Are There Enough Quality Opportunities For Investment And Where Are They?</p> <p>Moderator: Rod Richards, Managing Director GRAPHITE CAPITAL Simon Havers, Chief Executive BAIRD CAPITAL PARTNERS EUROPE Javier Loizaga, Chairman, MERCAPITAL Kai Jordahl, Senior Partner, CAPMAN</p>
<p>CHINA</p> <p>How To Manage Risk And Price In China's Private Equity Market - Amid Continuously Strong Capital Inflows, Increasing Number Of GPs, Regulatory Change And With Growth Moving Westwards</p> <p>Moderator: Ludvig Nilsson, Managing Director, JADE INVEST Fu Lei, Founding Partner, NY Capital Shirley Chen, Chairman, CICC PRIVATE EQUITY Qian Jiannong, Assistant President, FOSUN GROUP</p>			<p>CRISIS LESSONS</p> <p>What Are The Lessons Learnt From The Crisis Of The Last Two Years - For GPs, LPs And Relations Between Them?</p> <p>Lionel Zinsou, Chairman & CEO, PAI PARTNERS</p>
<p>RETURNES STRATEGY</p> <p>Where Can You Earn A Decent Return For Investors Over The Next Five Years Relative To The Last Five Years? Strategies, Sectors And Companies</p> <p>Moderator: Christian Hollenberg, Founder, PERUSA John Hartz, Managing Partner, INFLEXION Jan Johan Kühn, Managing Partner, POLARIS PRIVATE EQUITY Harold Kaiser, Managing Partner, LITORINA CAPITAL ADVISORS</p>			<p>GUEST ACADEMIC ADDRESS</p> <p>New Strategies And Responses To The Current Environment By LPs – Analysing Their Strengths And Weaknesses And Impact On The Private Equity Market</p> <p>Josh Lerner, Jacob H Schiff Professor of Investment Banking, HARVARD BUSINESS SCHOOL</p>
<p>Private Equity Guru</p>			<p>CHAMPAGNE ROUNDTABLE DISCUSSIONS</p> <p>Your choice of interactive discussion roundtables over champagne - see page 11</p>
<p>THE SUPERINVESTOR DRINKS RECEPTION</p>			

Superb Additional Features

VIP Hosted Lunch Tables:

16 November 13.00 – 14.30
Karsten Langer, Chairman, EVCA
 17 November 13.15 – 14.45
Danny Truell, CIO THE WELLCOME TRUST
Vincenzo Morelli, Partner TPG CAPITAL
Sir Gerry Robinson, Founding Partner ANCALA PARTNERS
 An excellent chance to chat face-to-face with industry leaders.

Two Fundraising Showcases:

16 November, 15.10 & 17 November 16.55
 GPs will explain the unique points of difference of their funds in 10 minute fund introductions, providing LPs with a great chance to contrast investment opportunities

Interview with European LP Thought-Leader

Danny Truell
Chief Investment Officer THE WELLCOME TRUST
 17 November 08.15
 Your chance to hear one of the world's leading private equity experts, Josh Lerner of Harvard, question a cutting edge private equity investor about major industry transformations.

LP/GP Structured Speed Networking

16 November 16.40 & 17 November 15.50
 The only way to meet 15 LPs in 15 minutes! LPs and GPs are divided into two groups and take a minute each to make introductions and swap business cards, before the next quick meeting. LPs review new funds, GPs meet potential new investors – all in double quick time.

Champagne Roundtables

16 November, 18.30
 Your chance to meet speakers and fellow delegates, discuss ideas, debate questions and network in a brilliant face-to-face format - all accompanied by chilled champagne. For details, see page 11.

Two Gala Receptions































16 & 17 November, 19.30
 One at the Westin and one at the fabulous and historic Parisian landmark, the Hotel Crillon - unmissable.

Electronic Polling

18 November, 10.30
 Providing a snapshot of the industry's thinking, with Jon Moulton of Better Capital at the helm, this session will allow the audience to confidentially answer the questions that matter. Results appear after a few seconds, and give great insights.

Main Conference Day Two





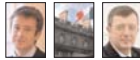


17 November 2011

07.15	End Investor-Only Breakfast <i>Hosts to be confirmed</i>		
07.45	<i>Morning Coffee</i>		
08.10	 Morning Chairman - Sir Gerry Robinson, Founding Partner, ANCALA PARTNERS		
08.15		LP THOUGHT-LEADER INTERVIEW A Shift In The Model Of Long-Term Investing Post Financial Crisis - Understanding The New Challenges And Choices Faced By Asset Owners - socio-economic benefits of long-term investing - evolutions to the fund model and in-house decision-making - simplifying allocation - alignment of incentives - impact of regulation, inflation and the move to defined contributions Danny Truell, Chief Investment Officer, THE WELLCOME TRUST <i>Interviewed by: Josh Lerner, Jacob H Schiff Professor of Investment Banking, HARVARD BUSINESS SCHOOL</i>	
08.55	  	FUNDRAISING Preparing For The Wall Of Re-Ups In 2011 And Determining The Best Of The Best - To What Extent Will The Top Performers Of The Last 10 Years Also Be The Optimal Choice For The Next 10 And In A Very Different Environment? <i>Moderator: Juan Delgado-Moreira, Managing Director, HAMILTON LANE</i> <i>Torben Vangstrup, Managing Partner, ATP PRIVATE EQUITY PARTNERS</i> <i>Nick Shaw, Head of Private Equity, CAMBRIDGE UNIVERSITY ENDOWMENT</i> <i>Neil Harper, Managing Director, MORGAN STANLEY ALTERNATIVE INVESTMENT PARTNERS</i> <i>Mark Boyle, Director Private Equity Funds, NORTHWESTERN MUTUAL CAPITAL</i>	 
09.35	  	EMERGING MARKETS Rethinking Exposure To Emerging Markets For The Next Decade - How Far Should Investors Reduce Their Exposure To Traditional Western Markets To Exploit Global Growth? <i>Moderator: Steven Costabile, Managing Director, Head of Private Funds Group, PINEBRIDGE INVESTMENTS</i> <i>Wim Borgdorff, Managing Partner, Co-Head of Fund Investments, ALPINVEST PARTNERS</i> <i>Teresa Barger, Vice Chairman, EMERGING MARKETS PRIVATE EQUITY ASSOCIATION</i> <i>Walid Sarkis, Managing Director, Hong Kong, BAIN CAPITAL</i> <i>Mona ElNaggar, Managing Director, THE INVESTMENT FUND FOR FOUNDATIONS</i>	 
10.15		Value Creation Through Resourceful Entry Strategies and Active Portfolio Management Paul S Levy, Founder & Managing Partner, JLL PARTNERS	
10.35	<i>Coffee</i>		
11.00		GLOBAL ECONOMY - GUEST SPEAKER Inflation, Deflation, Sovereign Debt, The Single European Currency, Asian Markets, Quantitative Easing, Interest Rates, Austerity Measures, Growth And Resources - Analysing Critical Changes To The Future Global Economy Stephane Garelli, Professor, INTERNATIONAL INSTITUTE FOR MANAGEMENT DEVELOPMENT	
11.40	 	IMPACT OF ECONOMY ON PRIVATE EQUITY What Will Short Run And Longer Term Changes To The World Economy Mean For The Private Equity Industry? <i>Moderator: Vincenzo Morelli, Partner, TPG CAPITAL</i> <i>Hugh Langmuir, Managing Partner, CINVEN</i> <i>Raff Huop, Managing Partner, ADVENT INTERNATIONAL</i> <i>Robert Coke, Head of Absolute Return & Buyouts, THE WELLCOME TRUST</i> <i>Michele Colocci, Head of M&A, EMEA, MORGAN STANLEY</i>	
12.20		DISTRESSED FOR CONTROL Why Will Distressed For Control Investing Generate Superior Returns In The Future? Mark Rachesky, Founder & President, MHR FUND MANAGEMENT	
12.40	 	BIG BUY OUTS FUTURE How Will Big Buy-Outs Need To Evolve Going Forward? What Will Ensure The Success And Dominance Of These Firms Continues? <i>Moderator: Thomas Kubr, CEO, CAPITAL DYNAMICS</i> <i>Marc St John, Partner & Head of Investor Relations, CVC CAPITAL PARTNERS</i> <i>Kurt Björklund, Co-Managing Partner, PERMIRA</i> <i>Nikos Stathopoulos, Managing Partner, BC PARTNERS</i>	
13.15	<i>Lunch with VIP-Hosted Lunch Tables</i>		
14.45		EXITS & MEGA BUY OUTS What Is The Future For Mega Buy-Outs And Where Does The Buck Stop For Pass The Parcel Deals In A Bear Market? How Will Secondary Deals Achieve A Final Exit When There Is No More Private Equity Money To Finance Their Sale? Michael Brandmeyer, Co-Head Private Equity Group, GOLDMAN SACHS	
15.10	  	How Is PE Adapting To Survive? What Is The Game-Changing Impact Of The Global Financial Crisis. How Will The Market Change And How Does It Need To Adapt To Survive? <i>Moderator: Bob Brown, Managing Director and Global Head of Limited Company Services, ADVENT INTERNATIONAL</i> <i>Philip Bassett, Partner, PERMIRA ADVISORS</i> <i>Torben Vangstrup, Managing Partners, ATP PRIVATE EQUITY PARTNERS</i> <i>Ivan Vercoetere, Partner, LGT CAPITAL PARTNERS</i>	 
15.50	<i>Afternoon Tea Plus DEDICATED LP/GP "SPEED-NETWORKING" - Meet and match your fund with LPs</i>		

	Stream A - REAL & GLOBAL ASSETS	Stream B - LPS, SPECIALIST FUNDS & LOWER MID MARKET	Stream C - EXITS, VALUE CREATION & SOCIAL MEDIA
16.20	REAL ASSETS Inflation Adjusted Investing In Private Equity - How Should LPs Achieve Exposure To Commodities, Energy, Real Estate And Infrastructure To Set Themselves Up For The Next Five Years? <i>Moderator: Michael Russell, Partner & Head of Europe/EMEA, ALTIUS ASSOCIATES</i> <i>Mark McComiskey, Managing Director, FIRST RESERVE CORPORATION</i> <i>Andrew Hoffman, Head of Real Asset Strategies, PIMCO</i> <i>Peter Hofbauer, Head of Infrastructure, HERMES GPE</i> <i>Bert Koth, Director, DENHAM CAPITAL</i>	LPS PANEL What Are The Issues Of Most Concern To LPs In 2012? How Can Investors Truly Capitalise On The Current Market? <i>Moderator: Helen Steers, Partner, PANTHEON</i> <i>Michael Lindauer, Managing Director, Global Co-Head of Fund Investments, ALLIANZ CAPITAL PARTNERS</i> <i>Paolo Simonato, Managing Director, International Private Equity, GE ASSET MANAGEMENT</i> <i>Roberto Pilotto, Managing Director, PPM MANAGERS</i>	VALUE CREATION What Have Successful GPs Learned About Value Creation In A Downturn? Assessing How To Consistently Produce Operational Performance Despite A Low Growth Environment <i>Moderator: Guy Semmens, Partner, ARGOS SODITIC</i> <i>Garry Wilson, Managing Partner, ENDLESS</i> <i>Bengt Maunsbach, Partner, ALTOR EQUITY PARTNERS</i> <i>Harel Beit-On, Founder & General Partner, VIOLA PRIVATE EQUITY</i>
16.55	GLOBAL GROWTH How Should LPs Access Global Growth And Rising Emerging Market Demand? What Are The Best Ways To Deploy Capital Safely And Effectively? <i>Moderator: Erwin Roex, Partner, COLLIER CAPITAL</i> <i>Steve Cowan, Managing Director, 57 STARS</i> <i>Lauge Sletting, Managing Partner, NORTH SEA CAPITAL</i> <i>Patricia Dinneen, Managing Director, SIGULER GUFF</i>	SHOWCASING SECTOR & SPECIALIST FUNDS Specialist Funds - What Do Industry Specific Rather Than Generalist Funds Offer, And How Can Teams Convince LPs Of Their Expertise And The Value Of Investing? <i>Including: Laurent Ganem, Founder & Managing Director, GSQUARE CAPITAL</i> <i>If you would like to showcase your fund in a 10 minute slot in this session, please contact James Roberts at: jroberts@icbi.co.uk tel: +44 (0)20 7017 7944</i>	EXITS Where Does The Buck Stop For Pass The Parcel Deals In A Bear Market? How Will Secondary Deals Achieve A Final Exit When There Is No More Private Equity Money To Finance Their Sale? <i>Moderator: Hans Albrecht, Founder & Partner, NORWIND CAPITAL</i> <i>Jos van Gisbergen, Senior Portfolio Manager, Manager Selection, SYNTRUS ACHMEA</i> <i>Jason Gatenby, Chief Executive, MONTAGU PRIVATE EQUITY</i> <i>Karim Tabet, Managing Director, PROVIDENCE EQUITY PARTNERS</i>
17.30	GLOBAL MARKETS Mexico, Indonesia, South Korea And Turkey - If MIST Is The New BRICs, Is This Or Another Area The Best Place To Invest? <i>Miriam Schmitter, Managing Director, CAMBRIDGE ASSOCIATES</i> <i>Jaime Sanchez Cortina, Managing Director, MEXICO VENTURES</i> <i>Murat Erkurt, Founding Partner, MEDITERRA CAPITAL</i> <i>Krzysztof Kulig, Managing Partner, INNOVA CAPITAL</i>	17.35 - 17.50 <i>Speaker and topic to be confirmed</i> HENDERSON GLOBAL INVESTORS	DIGITAL & SOCIAL MEDIA: GPS How Social Networking And Digital Media Is Resurrecting Venture Capital In Europe: Getting It Right - Lessons Learned And Being Implemented <i>Moderator: Shamsa Rana, Founder, SIMPLY SHAMSA HOLDINGS</i> <i>Anne Glover, CEO & Founder, AMADEUS CAPITAL PARTNERS</i> <i>Mervyn Metcalf, Managing Director, GLOBAL LEISURE PARTNERS</i> <i>Nic Brisbourne, Partner, DFJ ESPRIT</i> <i>Robin Klein, Partner, INDEX VENTURES</i>
17.55	INDIA What Direction Is Private Equity In India Taking? Where Are The Opportunities, How Are They Changing And What Of Pricing? <i>Sandeep Reddy, Founder & Managing Director, PEEPUL CAPITAL</i> <i>Anubha Shrivastava, Managing Director Asia, CDC GROUP</i> <i>Rahul Bhasin, Partner, BARING PRIVATE EQUITY PARTNERS</i> <i>Sudhir Sethi, Founder, Chairman & Managing Director, IDG VENTURES INDIA</i> <i>Raja Parthasarathy, Partner, DFC PRIVATE EQUITY</i>	LOWER MID MARKET Positioning For Success In The Lower Mid Market - How Far Will There Be The Opportunity For High Returns As The Popularity Of This Segment Increases? How Do Strategies In Different Countries Vary? <i>Blair Jacobson, Partner, STEPSTONE GROUP EUROPE</i> <i>David Jeffrey, Managing Partner, PARISH CAPITAL ADVISORS EUROPE</i> <i>Jérôme de Metz, President, MBO PARTENAIRES</i> <i>Ingo Krocke, CEO, AUCTUS CAPITAL PARTNERS</i>	SOCIAL & DIGITAL MEDIA: LPS How LPs Are Accessing The Meteoric Promised Success Of Social Networking/Digital Media Assets: Second Time Lucky? <i>Moderator: Shamsa Rana, Founder, SIMPLY SHAMSA HOLDINGS</i> <i>David Tate, Managing Partner, TEMPO CAPITAL</i> <i>Tom Anthofer, Managing Partner, CIPJO PARTNERS</i> <i>Christian Dummett, Head of UK Business Development, LGT CAPITAL PARTNERS</i> <i>Bjorn Tremmerie, Principal, EUROPEAN INVESTMENT FUND</i>
19.30	GALA NETWORKING COCKTAIL RECEPTION AT THE HISTORIC HOTEL CRILLON		


Main Conference Day Three

18 November 2011

08.00	Coffee & Registration	
08.15		Chairman Morning Chairman's Welcome Jon Moulton, Chairman, BETTER CAPITAL
08.20	Sovereign Debt	CREDIT GURU Current Conditions And Outlook In Sovereign And Corporate Credit Markets: Is Europe And The Euro On The Brink? Ed Altman, Max L Heine Professor Of Finance, NYU STERN SCHOOL OF BUSINESS
09.10		DEBATE ON BENEFITS OF PRIVATE EQUITY What Are The Socio-Economic Benefits Of Private Equity? Moderator: Daniel Schäfer, Private Equity Correspondent, FINANCIAL TIMES Mark Florman, Chief Executive, BVCA Alan MacKay, CEO, HERMES GPCE Peter Wilby, Columnist, THE NEW STATESMAN & THE GUARDIAN
09.45		JUSTIFYING PE AS A MODEL OF INVESTING What Are The Key Features Which Prevent Investors Allocating More To Private Equity, Can You Overcome Them And How Do You Adapt PE To Fit In With A More Dynamic Asset Allocation Model? Moderator: Rainer Ender, Co-Head Investment Management, ADEQV MANAGEMENT Sanjay Mistry, Director, Private Equity Fund of Funds & Private Debt, MERCER Mark Calnan, Global Head of Private Equity, TOWERS WATSON Michael Russell, Partner & Head of Europe/EMEA, ALTIUS ASSOCIATES Rune Jepsen, Principal, QIC GLOBAL PRIVATE EQUITY
10.30	Confidential Audience Polling	ELECTRONIC POLLING Polling Session With Jon Moulton, BETTER CAPITAL
10.45	Morning Coffee	
11.10		TECHNOLOGY TRENDS Technology Investing In Developed And Emerging Markets: Trends, Contrasts And Opportunities Dave Roux, Chairman & Co-Founder, SILVER LAKE
11.55		ESG The Evolution Of Socially Responsible Investing And ESG – How Should Good Corporate Governance Be Defined And What Should LPs Expect Of GPs In Terms Of Disclosure? If Integrating ESG Is Part Of A GP's Fiduciary Duty, What Information Should They Provide LPs To Demonstrate Aligned Interests? Moderator: Guy Paisner, Investor Relations Director, DOUGHTY HANSON Patricia Jeanjean, Portfolio Manager, CAISSE DE DÉPÔTS ET CONSIGNATIONS Olivier Millet, Chairman of the Management Board, EURAZEO PME David Russell, Co Head of Responsible Investment, UNIVERSITIES SUPERANNUATION SCHEME Maaik van der Schoot, Corporate Social Responsibility Officer, ALPINVEST PARTNERS
12.30		FUND GOVERNANCE IN A CHANGING WORLD How Can LP/GP Interests Be Continuously Aligned In A Dynamic Market Environment? Moderator: Tom Rotherham, Associate Director, Private Equity, HERMES FUND MANAGERS Helen Steers, Partner, PANTHEON Vincenzo Morelli, Partner, TPG CAPITAL Kris Douma, Head of RI, MN SERVICES Gordon Myers, Chief Counsel & Team Leader, Technology & Private Equity, INTERNATIONAL FINANCE CORPORATION
13.00	Lunch	
14.05		TURNAROUNDS Where Are The Turnaround Opportunities In Europe And The US And How Can Investors Access And Exploit Them? When Will The Debt For Control Market Open Up? Moderator: Jakub Chronek, Managing Partner, CLEARSIGHT INVESTMENTS Walter Butler, Managing Partner, BUTLER CAPITAL PARTNERS Peter Spasov, Partner, MARLIN EQUITY PARTNERS Ian Cash, Partner, ALCHEMY SPECIAL OPPORTUNITIES Gert Jan van der Hoeven, Founder & Managing Partner, H2 EQUITY PARTNERS Brian Urbanek, Principal, SUN CAPITAL PARTNERS
14.45	One For The Road Drinks	
16.00	Close of Conference	

Highlights & Features For LPs

LP Only dinner
15 November 19.30
After the Summits, this is an excellent chance for you to meet, catch up. The dinner is open to qualified end investors only. To see if you qualify and to register for the dinner, please contact **Laura Griffin** lgriffin@icbi.co.uk

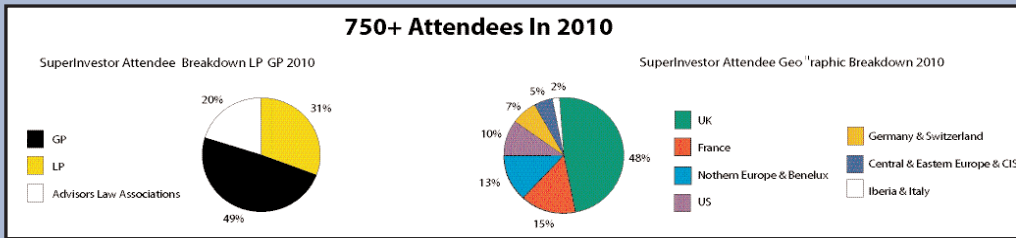


LP Only Breakfast
17 November 07.15
With a bang up to date topic agenda, and table hosts to assist the discussion, this is informative and invaluable networking for LPs over your morning meal

LP/GP Structured Speed Networking
16 November 16.40 & 17 November 15.50
The only way to meet 15 GPs and review new funds in 15 minutes! LPs and GPs are divided into two groups and take a minute each to make introductions and swap business cards, before the next quick meeting. Great compacted networking with GPs.

Two Fundraising Showcases
16 November, 15.10 & 17 November 16.55
GPs will explain the unique points of difference of their funds in 10 minute fund introductions - providing a great chance to hear of and contrast investment opportunities

Interview with European Thought-Leading Investor **Danny Truell**
Chief Investment Officer THE WELLCOME TRUST
17 November 08.15
Your chance to hear one of the world's leading private equity experts, **Josh Lerner** of Harvard, question a cutting-edge private equity investor about the industry's future.



TECHNOLOGY & SOCIAL MEDIA FOR SUPERINVESTOR 2011

LinkedIn
www.icbi-events.com/SILinkedInGroup

Our LinkedIn Group (SuperInvestor) allows you to share ideas and expertise with your industry peers. Post a question/discussion and ask for feedback to help develop new ideas into working projects or solve problems that have confounded your own team. There are specific subgroups by region which you can also join to allow focused debate where required.

Channel this event on **twitter**

By entering #SR11 Follow us on Twitter @SuperInvestor. In the lead up to and during the event use the hashtag #SR11 in search.twitter.com to track event specific tweets. Benefit from news about the events, special offers, interesting articles and up to the minute research from the industry.

SUPER RETURN Blog
http://www.icbi-events.com/blogs/superinvestor

The blog brings interviews with and original articles from some of our high profile guest speakers and latest research from the industry. We invite our delegates to actively participate, commenting on the articles and debating the issues. We welcome guest columnists and suggestions for poll topics, please contact Rachel Binns at rbinns@icbi.co.uk

You Tube
http://www.youtube.com/user/SuperInvestorTV

To really experience SuperInvestor, you need to be there. For the next best thing, try our YouTube channel for interviews, roundups and industry commentaries from your industry leaders.

Fundraising LP Simulation Game
15 November 18.15
And for those who wish to understand how LPs really think and what drives their decision-making, we have the perfect team game. Attendees will get to choose from a selection of anonymous real case-study funds, and make investment decisions in groups over champagne. Then LPs provide feedback on how they would approach the thorny fundraising issues involved today.

Academic Guest Speakers

PIONEERING NEW ACADEMIC RESEARCH ON SECONDARIES

15 November 12.10

BRAND NEW RESEARCH

Illiquidity In Secondary Fund Investments

16 November 18.30

Roundtable Discussion Host: Illiquidity In Secondary PE Fund Interests



Eli Talmor

Professor, Chairman Coller Institute of Private Equity
LONDON BUSINESS SCHOOL

Professor Eli Talmor is Founder and Chairman of the Coller Institute. He is the creator of and principal lecturer on the private equity elective and Coller Institute MasterClass. With a background in venture capital, Professor Talmor has been responsible for the development of the Institute's portfolio of prestigious case studies on venture capital and private equity. Eli is on the Advisory Board of African Venture Capital Association, and several venture capital funds and he has contributed to numerous publications.

WORLD AUTHORITY ON THE ECONOMY & COMPETITIVENESS

17 November 11.00

Inflation, Deflation, Sovereign Debt, The Single European Currency, Asian Markets, Quantitative Easing, Interest Rates, Austerity Measures, Growth And Resources - Analysing Critical Changes To The Future Global Economy



Stephane Garelli, Professor

INTERNATIONAL INSTITUTE FOR MANAGEMENT DEVELOPMENT

Stephane Garelli is close to the world of business, and has been a member of several boards. Currently Chairman of "Le Temps", the leading French language Swiss newspaper, he was also chairman of the board of FF Sandoz Financial and Banking Holding, member of the board of Banque Edouard Constant and managing director of the World Economic Forum for 13 years. Stephane is Professor at the International Institute for Management Development (IMD) one of the world's leading business schools. He is also Director of the IMD World Competitiveness Center and Professor at the University of Lausanne, Switzerland.

GLOBALLY RENOWNED EXPERT ON PRIVATE EQUITY AND INSTITUTIONAL INVESTMENT

16 November 09.15

Moderator: Clarifying The Impact Of New European And US Regulations On Private Equity Stakeholders

16 November 17.45

Keynote: New Strategies And Responses To The Current Environment By LPs - Analysing Their Strengths And Weaknesses And Impact On The Private Equity Market

16 November 18.30

Roundtable Discussion Host: Challenges Of Setting Up In Emerging Markets

17 November 08.15

Interview with Danny Truell, CIO, THE WELLCOME TRUST



Josh Lerner, Jacob H Schiff Professor of Investment Banking HARVARD BUSINESS SCHOOL

Much of Josh Lerner's research focuses on the structure and role of venture capital and private equity organisations. This research is collected in three books: The Venture Capital Cycle, The Money of Invention, and the recent Boulevard of Broken Dreams. He founded two groups at the National Bureau of Economic Research: Entrepreneurship and Innovation, and Policy and the Economy. He serves as co-editor of the NBER publication, Innovation Policy and the Economy. In recent years his course, "Venture Capital and Private Equity" has consistently been one of the largest elective MBA courses at Harvard Business School. He also teaches a doctoral course on entrepreneurship and in the Owners-Presidents-Managers Program, and organises an annual executive course on private equity in Boston and Beijing. He has led an international team of scholars in a multi-year study of the economic impact of private equity for the World Economic Forum. He is the winner of the 2010 Global Entrepreneurship Research Award.

WORLD NO.1 CREDIT MARKETS GURU ON SOVEREIGN DEBT

18 November 08.20

Current Conditions And Outlook In Sovereign And Corporate Credit Markets: Is Europe And The Euro On The Brink?



Ed Altman, Max L Heine Professor of Finance

STERN SCHOOL OF BUSINESS, NEW YORK UNIVERSITY

Edward Altman is Director of the Credit and Fixed Income Research Program at the NYU Salomon Center. Dr Altman has an international reputation as an expert on corporate bankruptcy, high yield bonds, distressed debt and credit risk analysis. He was named Laureate 1984 by the Hautes Etudes Commerciales Foundation in Paris and awarded the Graham & Dodd Scroff for 1985 by the Financial Analysts Federation. He was inducted into the Fixed Income Analysts Society Hall of Fame in 2001 and elected President of the Financial Management Association and a Fellow of the FMA in, and was amongst the inaugural inductees into the Turnaround Management Association's Hall of Fame in 2008. In 2005, Dr Altman was named one of the "100 Most Influential people in Finance" by Treasury & Risk, Management magazine.

Limited Partner Speakers



Anselm Adams, Director, PECA

15 November, 11.15 & CRT
Anselm is Director and Portfolio Manager of PE assets: fund-of-funds, funds and direct co-investments at PECA Limited (member of LPA), advisor and part of a major European family office. He has over 18 years' experience in private equity, venture capital and investment banking. Anselm has worked at Schroders, Merrill Lynch and Goldman Sachs.



Mark Alloway, Manager Banking & Financial Products, INTERNATIONAL FINANCE CORPORATION

15 November, 16.35
Mark Alloway heads up IFC's business development with financial sector clients in Western Europe. He has previously been Associate Director in IFC's Global Financial Markets Department, responsible for IFC's financial sector equity investments worldwide. In his 16 years with IFC, he has also worked extensively on financial markets projects around the world.



Tom Anthoner, Founding Managing Partner CPIO PARTNERS

15 November, 15.30
Cpio Partners is an international investment firm in the secondary direct market. Prior to founding Cpio in 2003, he was a Partner of Broadview (aka Jefferies) in New York and London, one of the largest investment banking and private equity firms dedicated to the Technology, Media and Telecommunications industries.



Matthew Arkinstall, Investment Director GREENPARK CAPITAL

15 November, 11.30
Matthew Arkinstall is an Investment Director at Greenpark Capital. He has spent the last 18 years as a specialist in private equity, originally in infrastructure direct investment. He spent nearly 10 years at MLC in Australia where he took a leading role in the development of a multi-billion dollar portfolio of private equity funds around the world.



Dan Aylott, Portfolio Manager, Private Equity BP INVESTMENT MANAGEMENT stc

15 November, 18.15 & 16 November, 15.10
Dan has worked in private equity for more than 10 years and since 2008 has been a member of the team at BP managing the private equity assets on behalf of the BP Pension Fund. The program currently consists of £2.8bn of commitments to buyout and venture groups in Europe and the US and has been investing in the asset class since 2002. Prior to joining BP, Dan worked in the London-based private equity funds group for AIG where he focused on European buyout funds.



Lionel Bergeron Principal QUILVEST

16 November, 16.00
Lionel, who joined Quilvest in 2007, has more than 10 years' Private Equity experience. He is spearheading Quilvest's global investment strategy in private equity technology and energy funds, as well as executing direct investments across these sectors. Over the years, Lionel has executed more than 40 private equity transactions in the US, Europe and Asia. He is a member of the Investment Committee, a member of several Funds Advisory Board and a Board member of several companies.



Wim Borgdorff Managing Partner, Co-Head Fund Investments ALPHIVEST PARTNERS

17 November, 09.30
Wim co-leads Alphivest Partners' Fund Investments team, where he focuses on transactions in Asia. He also chairs the Investment Committee. Wim co-founded Alphivest Partners and has over 20 years of alternative investment experience. He joined from ABP Investments, where he set up the alternative investments unit. Previously, he was at ING Asset Management.



Mark Boyle, Director Private Equity Funds NORTHWESTERN MUTUAL CAPITAL

17 November, 08.55
Mark Boyle, CFA, is a Vice President of Northwestern Mutual Capital Limited and has been located in the company's London offices since early 2007. Northwestern Mutual Capital is a subsidiary of The Northwestern Mutual Life Insurance Company, a US insurer with over \$145 billion in assets. Mr Boyle has been involved in Northwestern Mutual's investment business for 30 years and is a member of Northwestern Mutual's private debt and equity group where he focuses on private equity and mezzanine investments.



Michael Brandmeyer, Co-Head Private Equity Group GOLDMAN SACHS ASSET MANAGEMENT

17 November, 14.45
Michael Brandmeyer is co-head of the of the Private Equity Group, which is part of the Alternative Investments and Manager Selection (AIMS) Group within Goldman Sachs Asset Management. He is a member of the Private Equity Group Investment Committee. Previously, Mr Brandmeyer was a portfolio manager in the Fixed Income Group focusing on domestic and international high yield. Mr Brandmeyer joined Goldman Sachs in 1995 as an Associate in the Investment Management Division.



Stephan Breban, Director, Private Equity, RUSSELL INVESTMENTS

16 November, 14.30
As director of private equity, London-based Stephan Breban is responsible for further developing Russell's private equity advice expertise accessible to investors globally. Before joining Russell, he served as the founder and managing director of City Capital Partners in London, a firm providing independent advice to private equity investors, and as a partner at Watson Wyatt (now Towers Watson).



Mark Calnan, Global Head of Private Equity, TOWERS WATSON

18 November, 09.45
Mark heads up the global private equity team. He joined Towers Watson (previously Watson Wyatt) in 2004 and has been part of the private equity team since then. In addition to providing strategic direction to the private equity effort, Mark researches both direct and fund of funds managers and provides recommendations to clients. Mark provides strategic advice on the structure of the overall private equity program and recommendations on specific funds.



Stephen Can, Managing Director, CREDIT SUISSE

15 November, 10.20
Based in New York, Stephen Can is the Founding Managing Director and Global Fund Head for CS's overseas secondary business, Strategic Partners, with over \$10 billion under management. Strategic Partners secondary funds buy aged (2+ years old) limited partnership interests in private equity funds from sellers who have a strategic, liquidity, or asset allocation need.



Kevin Carey, Fund Manager, Private Equity, AVIVA INVESTORS

16 November, 10.15
Since 2005 Kevin has been responsible for leading the evaluation of and investment in private equity funds and co-investment opportunities at Aviva Investors, as well as the monitoring of existing portfolio investments. Kevin sits on a number of fund advisory committees. Before joining Aviva Investors, Kevin worked for Abbey National Treasury Services from 1990. He took over responsibility for Abbey's global private equity funds programme in 1999.



Robert Coke, Head of Absolute Return and Buyout Investments, THE WELLCOME TRUST

17 November, 11.40
Robert joined The Wellcome Trust in 1999 and has been involved in the private equity portfolio since then, initially building up European exposure and responsible for the global portfolio since 2005. In 2006 he took on hedge fund responsibilities covering credit, currency, commodities and other multi strategies. Recently he has been part of an initiative to increase the number of direct investments and to boost overall emerging market exposure.



Jeremy Collier, CIO, COLLER CAPITAL

17 November, 15.10
Jeremy Collier founded the business in 1990. Prior to this, Jeremy spent five years at Imperial Chemical Industries (ICI) Investment Management, where he pioneered the acquisition of private equity secondaries. In 2002, Jeremy won PEI's "Private Equity Leader" award, and was recently voted one of the three most influential people in private equity by both Financial News and Real Deals magazines.



Steven Costabile, Managing Director, Head of Private Funds Group, PINEBRIDGE INVESTMENTS

17 November, 09.35
Steven Costabile CFA joined the firm's predecessor company in 2000 and brings his knowledge of private funds to PineBridge Investments, where he has played a significant role in the successful growth of four product lines, PineStar LLC (securitizations), PineStar (secondaries), PEP Programs (Equity) and Credit Opportunities funds. Mr Costabile serves on the Developed Markets Fund Investment Committee, Secondaries Investment Committee and Asia Private Equity Investment Committee. His current responsibilities include overseeing private funds investments in the developed and many emerging markets, as well as sourcing, due diligence, monitoring product development, and marketing.



Steven Cowan, Managing Director, 57 STARS

17 November, 16.55
Steve Cowan is a founder of 57 Stars, an independent global investment manager owned and managed by its investment team with more than USD 1 billion under management focused on partnership and co-investment in selected private equity markets outside of the United States, primarily in emerging markets. Operating out of four offices around the world, 57 Stars' team has approximately 100 years of collective experience investing in international private equity markets. Prior to 57 Stars, Mr Cowan served in the Investment Funds Department of the Overseas Private Investment Corporation (OPIC).



Jakub Chronek, Managing Partner, CLEARSIGHT INVESTMENTS

18 November, 14.05
Jakub is heading ClearSight Investments in Zurich, a private equity fund of funds firm focused on European turnaround and restructuring teams. Prior to founding ClearSight, Jakub worked at HRU Capital and LGT Capital and Partners in the Zurich area and before that he was at Citicard and Credit Suisse First Boston in San Francisco.



Juan Delgado-Moreira, Managing Director, HAMILTON LANE

16 November, 14.30 & 17 November, 08.55
Dr Juan Delgado-Moreira CFA is a Managing Director on Hamilton Lane Investment Team based in the London office, where he oversees European operations and is responsible for due diligence of investment opportunities in Europe. Prior to joining Hamilton Lane, Juan was an Investment Associate at Baring Private Equity Partners in London, where he focused on mid-market private equity in Europe. Previously, Juan held senior research positions at UK institutions such as the University of Essex and was a lecturer and Fulbright Scholar at Stanford University.



Francesco Di Valmarana, Principal, PANTHEON VENTURES

16 November, 14.30 & 17 November, 08.55
Francesco di Valmarana joined Pantheon Ventures in 2008 and has 13 years of private equity experience. Francesco focuses on European secondary private equity transactions. He was previously with Unigestion, where he managed the firm's global secondaries programme. Prior to this he was a partner and co-founder of the European VC firm DNV Capital, having spent three years as part of the European investment team at Advent International.



Patricia Dineen, Managing Director, SIGULER GUFF

17 November, 16.35
Dr Patricia Dineen has primary day-to-day responsibility for managing the \$610 million BRIC Opportunities Fund, focusing on Brazil, Russia, India, China. Prior to joining Siguler Guff in 2004, she was at Cambridge Associates, where she led the emerging markets private equity advisory business, including asset allocation planning, market research, manager searches and due diligence. In collaboration with the major International Finance Institutions, she created the first comprehensive emerging markets private equity database to measure performance and to help professionalise the asset class.

Limited Partner Speakers



Kris Douma, Head of Responsible Investment & Active Ownership MN SERVICES
15 November, 12:30
Mr Kris Douma joined MN Services in April 2007. Before that he worked for 15 years at Dutch FNV trade unions and was a Member of Parliament for the Dutch Social Democratic Party (PvdA). MN Services is the fiduciary manager for 15 Dutch and 2 UK pension funds and 2 insurance companies, with 675 assets under management (AUM). The major clients of MN Services are signatories of the UN Principles for Responsible Investment. At MN Services Kris Douma advises the pension funds on their responsible investment policy, coordinates responsible investment in all asset classes, and is the holder of shareholder rights in approximately 2000 companies worldwide.



Christian Dummett, Head of UK Business Development LGT CAPITAL PARTNERS
17 November, 17:15
Prior to joining LGT, Christian was Managing Partner of Coris Capital, a private equity advisory business, having previously been Head of Merrill Lynch's private equity placement business in Europe. After 10 years in international banking, Christian began his private equity career in 1998 as Head of Private Equity at Abbey National Treasury Services where he established and managed a \$2.50 billion investment programme.



Michael Dymond, Portfolio Manager Private Equity & Infrastructure USS
15 November, 15:05
Michael joined USS in 2010 where he focuses on fund sourcing, selection, implementation and monitoring for the private equity and infrastructure portfolios. Michael is a member of a number of advisory boards for private equity funds. Prior to joining USS, Michael was employed by Pinebridge Investments in London in a role which included manager selection, monitoring and strategy in the private equity fund of funds programme.



Mona Einaggar, Managing Director THE INVESTMENT FUND FOR FOUNDATIONS
17 November, 09:35
Mona heads up the London office of The Investment Fund for Foundations (TIFF), which offers multi-manager investment vehicles to endowed charities. Mona selects and monitors TIFF's portfolio of private equity and private real estate managers in Europe and many emerging markets. She also works with TIFF's absolute return and marketable investments program teams in selecting and monitoring managers outside the US.



Rainer Ender, Co-Head, Investment Management ADVQ MANAGEMENT
18 November, 09:45
Rainer Ender co-heads Advq's global investment management practice across all regions and market segments. Rainer is a member of Advq's Executive Management Group and a member of the Investment Committee. He is active on the advisory boards of several fund managers and has published several articles in industry publications.



Uwe Fleischhauer, Managing Partner FLEISCHHAUER, HOYER & PARTNER
15 November, 10:25
Since its founding in 1996, Fleischhauer, Hoyer & Partner Private Equity Consultants (FHP) has been processing exclusively advisory and consulting projects around the private equity asset class as well as infrastructure and real estate private equity. FHP also conducts research publishing market surveys and studies on current topics in private equity. Uwe Fleischhauer advises institutional investors and corporate clients on their asset allocation and investment strategy.



Michael Flood, Managing Director NORTHLEAF CAPITAL PARTNERS
15 November, 17:05
Mr Flood manages Northleaf's London office and is a member of the Investment Committee. He oversees the origination, evaluation and monitoring of primary and secondary fund investments, and is primarily responsible for the investment sourcing and manager research relating to Northleaf's European and selective North American investments, including secondary fund investments and special situations.



Pierre Fortier, Vice-President, Partnerships & Syndication Private Equity, CAISSE DE DÉPÔT ET PLACEMENT DU QUÉBEC
16 November, 11:35 & 16:00
Pierre Fortier was appointed Vice-President, Funds, in 2004. His mandate is to develop and manage a portfolio of investments in conjunction with fund managers. He formulates development and investment strategies in co-operation with the private equity teams. Mr Fortier is also responsible for his unit's network of partners. He has about 30 years of experience in corporate finance and M&A.



James Gamett, Partner, STEPSTONE GROUP
15 November, 17:00
James Gamett sits on the firm's Investment Committee. StepStone is a global private equity advisory firm that oversees \$30 billion of private equity allocations including over \$8 billion in AUM. StepStone Group actively invests in the secondary market for its clients by making direct secondary investments and LP commitments to secondary fund managers. Mr Gamett is a member of the firm's research team and co-leads the firm's secondary investment activity and global buyout sector.



Oliver Garday, Partner, POMONA CAPITAL
15 November, 17:00
Oliver joined Pomona Capital in 2009 and heads Pomona's European operations. He has 15 years of private equity experience. Prior to joining Pomona, Oliver was a Partner at Adams Street Partners responsible for the European secondaries business and business development.



William Gilmore, Investment Director, Private Equity SCOTTISH WIDOWS INVESTMENT PARTNERSHIP
16 November, 14:30
William heads up the private equity team and is responsible for making investments in private equity funds globally. The private equity team manages more than £1.5bn in private equity commitments in over 100 fund investments. William is also a member of the advisory committees of a number of private equity funds and a member of Partner Advisory Board.



Marleen Groen, CEO, GREENPARK CAPITAL
15 November, 09:30
Out of her nearly 25 years in the financial services industry, Marleen has spent 15 in the global private equity secondaries market. Since the mid-90's she has been at the forefront of secondary investing in Europe where she has played a major role in pioneering innovative, highly successful secondary transactions, particularly in the mid-market. To date, Marleen has been responsible for well over \$1.5bn of secondaries investments.



Dana Haimoff, Portfolio Manager JP MORGAN ASSET MANAGEMENT
16 November, 15:10 & CRT
Ms Haimoff is a Managing Director and joined the Private Equity Group in May 2002 and is based in London. She has almost 20 years' experience in private equity both on the investment and advisory side. She is responsible for sourcing, recommending and monitoring private equity funds, co-investments and secondary investments on behalf of institutional and private clients of JP Morgan Asset Management. Prior to joining the Group, she was a Vice President with Merrill Lynch's Investment Bank in the private equity funds group.



Seth Hall, Co-Director of Alternative Investments, CALSTRS
15 November, 11:45
Seth Hall is a Portfolio Manager in the CalSTRS Private Equity Group. He has a variety of portfolio management responsibilities including Chair of the Private Equity Investment Review Committee, private equity fund management, the co-investment program and private equity operations. Prior to joining CalSTRS in 1999, Mr Hall was a member of the Private Client Group at Prudential Securities. Previously he was a Senior Research Analyst with the Federal Farm Credit System in Sacramento, California.



Lori Hall-Kimm, Director, TEACHERS' PRIVATE CAPITAL
16 November, 11:35
Lori Hall-Kimm joined Teachers' in 2005 and has 10 years of combined experience in investment banking and private equity. Lori helped to establish Teachers' London office in 2007 and oversees Teachers' private equity fund and co-investing activities in EMEA. She has been involved in several international transactions, including negotiating and executing new fund commitments, and equity and mezzanine direct investments. Recent deals include Kabel Deutschland, Alexander Forbes, Alliance Boots and ConvaTec. Before joining Teachers', Lori worked at Goldman Sachs and held positions with TD Securities and OMR&S.



Valérie Handal, Principal, HARBOURVEST PARTNERS
15 November, 10:20
Valérie Handal joined Harbourvest's London-based subsidiary in 2006 and focuses on originating and executing secondary investments primarily in Europe. Valérie led a range of European secondary transactions and currently serves on the advisory boards of several funds, including those managed by Encore Ventures, Forbin Capital Partners, and RBS Asset Management.



Gordon Hargraves, Partner, RHO FUND INVESTORS
15 November, 17:05 & 16 November, 16:00
Gordon Hargraves has been actively investing in private equity since 1993. He has overall responsibility for Rho Fund Investors' (RFI) activities. Since 1981, RFI has successfully committed, raised and realised substantial returns from over 170 venture capital and specialised growth buyout funds worldwide. Prior to joining Rho in 1999, Gordon was responsible for developing and managing the private equity programme at the National Bank of Kuwait in New York.



Neil Harper, Managing Director, MORGAN STANLEY ALTERNATIVE INVESTMENT PARTNERS
17 November, 08:55
Neil is a Portfolio Manager for Morgan Stanley Alternative Investment Partners, Morgan Stanley's Private Equity Fund of Funds group, managing approximately \$30m in fund investments and direct co-investments globally. Neil leads EMEA investment activities from the London office and has 21 years of relevant industry experience. Prior to joining Morgan Stanley AIP, he was a Partner with McKinsey & Company based in Europe, North America and Asia.



Andrew Hawkins, Managing Partner, VISION CAPITAL
15 November, 15:30 & 16 November, 16:00
Before joining Vision Capital in 2007, Andrew was a Partner with Palomares Capital Partners, a leading pan-European private equity firm. He was one of the firm's original partners and played a central role in its success through two fund-raising and over 20 investments. Before joining Palomares, Andrew worked in investment banking and held senior positions at Charterhouse Bank, Hoare Govett, Swiss Bank Corporation and WestLB Panmure.



Stefan Hepp, Co-Founder & CEO SCM STRATEGIC CAPITAL PARTNERS
16 November, 11:35 & CRT
Dr Stefan Hepp was previously with Salomon Brothers and Morgan Stanley in London and Zurich for several years. Most recently he was member of the executive board of Morgan Stanley Switzerland, where he was responsible for institutional clients. He serves as a consultant to major pension funds as well as the World Bank. Founded in 1996, SCM Strategic Capital Management AG is a leading Swiss provider of management and consulting services for alternative investments with an annual investment volume of USD 1 billion and over USD 7 billion in managed assets.



Mark Hoing, Director, COMMONFUND CAPITAL
15 November, 14:30
Mr Hoing joined Commonfund Capital in 2005 to work primarily on the global private equity, US-PE programs, while also contributing to the global venture capital, US private equity and natural resources teams. Prior to this, his experience includes positions at Deutsche Bank evaluating third-party managers in the private capital funds division as well as direct private capital investing with DB Capital Partners, Deutsche Bank's merchant banking subsidiary.



Peter Hofbauer, Head of Infrastructure, HERMES GPE
17 November, 16:20
As Head of Infrastructure at Hermes GPE, Peter Hofbauer is responsible for all of the firm's relationships with managers active in the infrastructure sector and for coordinating the analysis, due diligence and monitoring of Hermes GPE's infrastructure investments. Peter has over 25 years' experience in infrastructure investment and management. He was previously Global Head of Infrastructure at Babcock & Brown, where he spent 20 years.



Andrew Hoffman, Head of Real Asset Strategies, PIMCO
17 November, 16:20 & CRT
Mr Hoffman has 21 years of investment experience and is responsible for real asset strategies, including real estate, energy, infrastructure, commodities and natural resources in both the public and private equity markets. Prior to joining PIMCO in 2010, he was with the private equity funds group at Brookfield Asset Management, where he helped launch private equity offerings in real estate, infrastructure and natural resources.



Greg Holden, Partner, ADAMS STREET PARTNERS
15 November, 11:30
Greg primarily specialises in the sourcing and execution of secondary investments. He actively participates in all fund investment decisions at Adams Street. Prior to joining Adams Street Partners, Greg was with Collier Capital where he worked as a secondaries investment manager for the private equity group. Due to diligence, negotiation and execution of secondary transactions of both limited partner fund positions and direct asset portfolios.



Blair Jacobson, Partner, STEPSTONE GROUP EUROPE
16 November, 16:00
Blair Jacobson focuses on investments in Europe and oversees the London office of StepStone Group. He is responsible for making primary and secondary fund investments, and direct equity and mezzanine investments. Prior to joining StepStone in 2010, Mr Jacobson worked for BancBoston Capital Partners Private Equity (CPE) as Partner and Managing Director of a \$3.7 billion business in EMEA.



Patricia Jeanjean, Investment Director, CAISSE DE DÉPÔTS ET CONSIGNATIONS
16 November, 11:25
Patricia Jeanjean is Investment Director of Alternative Investments at Caisse des Dépôts et Consignations. Patricia was an investment director at CDC which she joined in 2004 and has worked in the private equity industry since 1994. Prior to joining CDC she was the investment manager of Fondinvest Capital fund of funds in France.



David Jeffrey, Managing Partner PARISH CAPITAL ADVISORS EUROPE
17 November, 17:55
Mr Jeffrey is primarily responsible for Parish Capital's European and Asian activities, as well as the secondary and co-investment businesses. Prior to Parish Capital, Mr Jeffrey was Managing Director of BancBoston Capital Partners' European and Asian operations. During his tenure at BancBoston he was responsible for sourcing and executing over 60 private equity deals.



Rune Jepsen, Investment Manager QIC GLOBAL PRIVATE EQUITY
15 November, 15:00
Rune joined QIC in May 2006. From 2001 to 2006, Rune was part of the investment team at Danske Private Equity, a private equity focused fund-of-funds based in Copenhagen, Denmark. Danske Private Equity manages EUR 1.7bn on behalf of mostly Nordic institutions, which it invests through commitments to private equity funds in both North America and Western Europe.



Erik Kaas, Partner, Co-Head Investment Solutions, PARTNERS GROUP
16 November, 09:15
Erik Kaas is a Partner, a member of the business development committee, co-head of the investment solutions business department and responsible for strategic client relationship development. He is also a member of EVCA (European Venture Capital Association) Investor Relations Committee. He was pivotal in building up the investment solutions team to its global reach. Prior to joining Partners Group, he worked at Goldman Sachs for eight years, in London, New York and Tokyo.



Jorgen Kjaernes, Managing Partner, CUBERA
15 November, 14:30
Jorgen Kjaernes is the founder and managing partner of Cubera Private Equity (CPE). Focusing purely on secondaries in Nordic buy-out funds, Cubera has been a major force in developing a well functioning secondary market in this region. Prior to Cubera, Kjaernes established the fund-of-funds Argentum Fondinvestering in 2002. Before Argentum, he was partner at Kistefos Venture Capital AS, CEO of Stormbull AS and Vice president at Industribanken.



Mogens Kjolbye, Partner, NORTH SEA CAPITAL
15 November, 14:30
Mogens Kjolbye joined North Sea Capital in 2006 and has more than 10 years' experience as a Managing Director at M&A. Mogens is responsible for a broad range of several European and US buyout funds and is responsible for finance, business development and legal affairs as well as management of deal structuring, negotiation and execution of all private equity investments. Furthermore, he is responsible for sourcing turnaround, special situation and distressed investment opportunities for North Sea Capital's private equity fund of funds investment vehicles.



Jesper Knutsson, Senior Investment Manager DANISKE PRIVATE EQUITY
15 November, 15:10
Jesper Knutsson has 20 years of experience in private equity and investment banking, of which 11 years were in international private equity. Jesper joined Danske Private Equity in 2006, where he has been involved in the due diligence on several funds in Danske PEF III and Danske PEF IV, as well as acting as responsible for fundraising. Prior to joining Danske Private Equity, Jesper was Head of Nordic Region at Ixis Securities.



Thomas Kubr, CEO CAPITAL DYNAMICS
17 November, 12:40
Thomas is a Managing Director and the Chief Executive of Capital Dynamics, a position he has held since 1999. Previously, he was the head of private equity at Partners Group and a consultant with McKinsey & Company from 1986 to 1997. He began his career as an aerospace engineer at the Space Division of Oerlikon Contraves.



Catherine Lewis La Torre, Partner, FONDIVEST CAPITAL
15 November, 14:30 & 15 November, 14:30
Fondinvest Capital is a European primary and secondary fund of funds with €2 billion under management. Prior to Fondinvest, Catherine was one of the founders of Proventure, a fund of funds specialised in European mid-market investments. Before that, she worked in Italy as an investment director for ABN AMRO Capital Investments and Sofipa. She has also held the positions of marketing director for EVCA in Brussels and investment manager at Civven.



Bjarne Lie, Chief Investment Officer VERDANE CAPITAL ADVISORS
15 November, 15:30
Bjarne Lie is Chief Investment Officer at Verdane Capital Advisors, the Nordic secondaries direct house. Prior to joining Verdane, Bjarne was an entrepreneur and co-founded venture-backed PaperX. He also has business experience with Fountain Oil and at McKinsey.



Michael Lindauer, Managing Director, Global Co-Head of Fund Investments, ALLIANZ CAPITAL PARTNERS
17 November, 16:20
From the Munich office, Michael focuses on primary, secondary and co-investments in Europe. Before joining ACP in 2003, Michael worked in M&A and audit at PricewaterhouseCoopers and served as equity controller at Yahoo! Germany. Michael represents ACP on a number of private equity advisory boards.



David Lindstrom, Managing Director, METLIFE INVESTMENTS
16 November, 14:30
Based in London, David Lindstrom leads MetLife's (1) non-US private equity activities and (2) European below investment grade fixed income investment activities. He initially joined MetLife's US private equity investment unit in 1996. In 1998, he moved to London and joined MetLife Investments Limited, the UK investment advisor to MetLife. Prior to joining MetLife, he gained 10 years of operational experience with a privately held company in the US.



Arnaud Lipkowitz, Partner, Customized Fund Investment Group CREDIT SUISSE
16 November, 11:35
The Customized Fund Investment Group is Credit Suisse's private equity fund of funds and separate accounts' manager with approximately \$27 billion in assets under management. Arnaud is primarily responsible for leading the group's European effort in Europe. Arnaud was Director of Investments for the LCF Rothschild Group in London where he co-founded a European third-party Private Equity business focused on co-investments, secondary transactions and fund investments.



Allen MacDonell, Senior Director, Private Equity TEACHER RETIREMENT SYSTEM OF TEXAS
15 November, 11:45
Allen MacDonell is responsible for sourcing new private equity general partner relationships, managing, monitoring and performing due diligence, underwriting of select private equity investments for the firm's 10% allocation to the asset class, as well as assisting in the coordinating and preparation of private equity alternative investment performance to senior management and board members. Prior to joining TRS in November 2000, Mr MacDonell worked at Duke Management Company, the investment management group for Duke University.



Alan MacKay, Chief Executive Officer, HERMES GPE
18 November, 09:10
Alan is the Chief Executive Officer of Hermes GPE, responsible for the firm's strategic direction, management and business development. He is the Chairman of the Investment Committee. Currently, Alan also acts as chairman of the BVCA Responsible Investment Advisory Board. His previous experience was at 3i plc.



Mark McDonald, Director KEYHAVEN CAPITAL PARTNERS
15 November, 17:00
Mark has over 15 years of experience in private equity and capital markets in Europe, Asia and the US. At Keyhaven, Mark specialises in the sourcing and execution of private equity investment opportunities, with a particular emphasis on secondaries in distressed, specialist managers or more complex situations. Prior to joining Keyhaven, Mark spent seven years at Pomona Capital.



Peter McKellar, Chief Investment Officer SL CAPITAL PARTNERS
15 November, 16:00
Peter McKellar started his career in investment banking at JP Morgan and worked in corporate finance before moving into industry in 1995 as corporate development director and then group finance director of Cyleport, a London Stock Exchange listed company and a former Montagu Private Equity buyout. Peter joined Standard Life Investments' private equity team in the autumn of 1999, as Investment Director, and was promoted to Chief Investment Officer in December 2006.



Sanjay Mistry, Director, Private Equity Fund of Funds & Private Debt MERCER
18 November, 09:45
Sanjay is a Principal in Mercer's investment consulting business. He is involved in advising on the full range of private equity and private debt investment issues for institutional investors. Over the years, he has been involved in evaluating managers (directs, secondaries and fund of funds), determining asset allocations, monitoring portfolios and educating private equity and private debt. Sanjay began researching private equity managers and the industry in 1999 and has 13 years of experience within the investment industry.



Wouter Moerel, Partner ALPINVEST PARTNERS
15 November, 11:30
Wouter joined Alpinvest Partners in 2005. He co-heads the Secondaries Investments Team, with specific focus on originating, executing and monitoring secondaries transactions in Europe. Wouter is also a member of the Alpinvest Investment Committee and he previously worked at The Carlyle Group, where he was a principal responsible for investments in the telecom and media sector.



Gabriel Möllerberg, Executive Director GOLDMAN SACHS
15 November, 17:00
Gabriel Möllerberg works in the Alternative Investments & Manager Selection (AIMS) Group, based in London, where he is a member of the investment team for the Private Equity Group, focusing on secondary investment opportunities in Europe. Prior to joining the Private Equity Group, Mr Möllerberg worked in the Investment Banking Division in London. He joined Goldman Sachs in 2000.



Gordon Myers, Chief Counsel & Team Leader, Technology & Private Equity INTERNATIONAL FINANCE CORPORATION
18 November, 12:30
Gordon Myers has been lead counsel for IFC's venture capital and fund investments practices. He has been active in corporate governance matters, including IFC's directorship and share holding policies, and has also played an active role in developing approaches to improving ESG alignment and performance of IFC's investment funds.

Limited Partner Speakers



Agnès Nahum, Co-Founder & Managing Partner
ACCESS CAPITAL PARTNERS
16 November, 14.30
Agnès co-founded Access in December 1998. She has 22 years of private equity experience both in direct buy-out deals and private equity fund selection. Prior to co-founding Access, she was Director of Business Development at Financière Natixis, then at BNP Private Equity, both leading French Private Equity houses. Previously, she spent 6 years with a French insurance company, Mutuelle Assurance Aérienne de France (MAAF), where she was Head of Private Equity.



Paul Newsome, Head of Investments, Private Equity, UNIGESTION
16 November, 15.10
Paul Newsome is an Executive Director, head of Unigestion's private equity investment team, responsible for the oversight of primary fund investments, secondaries and co-investments globally. Unigestion is an alternative asset management firm with EUR 1 billion of assets under management, headquartered in Geneva with offices in London, Paris, New York and Singapore.



Christophe Nicolas, Executive Director, MORGAN STANLEY
15 November, 11.30
Christophe is a portfolio manager for the Private Equity Fund of Funds group and co-leads AIP's secondary team. He joined Morgan Stanley AIP in 2008 to launch and invest AIP's first dedicated secondary private equity fund and has 18 years of relevant industry experience. Christophe has over 10 years of experience as a principal investor in the private equity asset class.



Ludvig Nilson, Managing Director, JADE INVEST
16 November, 17.10
Prior to co-founding Jade Invest, Ludvig was a strategy consultant at PricewaterhouseCoopers where he focused on commercial due diligence for private equity clients. Ludvig has experience with a large range of China focused private equity investment consulting projects. He has spent over a decade in China working for both local and international firms including Roland Berger and the Swedish Consulate's investment advisory department together with hands on entrepreneurial experience.



Roberto Piolotto, Managing Director, PPM MANAGERS
17 November, 16.20
Roberto Piolotto heads PPM Managers, the London based funds of funds investment unit of Prudential. He is a member of the advisory board of several mid-market buy-out funds in Europe and Asia, where PPM has been investing since 2001. Prior to joining in 2002, Roberto was the fifth partner at the European Bank for Reconstruction and Development where he was instrumental in the expansion of the US 1.5 billion private equity funds programme. He has 18 years' experience in private equity.



Erwin Quartel, Investment Director Private Equity, ROBECO GROUP
15 November, 11.45
Erwin is primarily involved with emerging markets and client services for single portfolio equity mandates for Robeco's Private Equity Funds. He serves on the advisory boards of various private equity funds and actively supports identification of investment opportunities for portfolios and portfolio construction. He joined Robeco in 1999, and from 2001 until 2006 was primarily responsible for building the private equity operations.



Jeffrey Reals, Managing Director
PERFORMANCE EQUITY MANAGEMENT
15 November 11.45 & 16 November 16.00
Jeffrey Reals is responsible for recommending and monitoring domestic and international private equity partnership investments. In addition, he is also responsible for sourcing, evaluating and managing direct private equity and mezzanine debt opportunities. Prior to the formation of Performance Equity Management in 2005, Mr Reals was a Portfolio Manager of the Private Market Group for General Motors Investment Management and worked at Advent International in London, Hong Kong and Boston.



Rod Richards, Managing Partner
GRAPHITE CAPITAL MANAGEMENT
16 November, 16.00 & CRT
Graphite Capital is a mid-market private equity group, with funds under management of £1.2 billion. It is both a direct investor in mid-market UK buy-outs and manages an investment trust listed on the London Stock Exchange investing in funds managed by third parties. Rod joined Graphite in 1996 and has been Managing Partner for the last 12 years, leading the Management Buy-Out of Graphite from F&C in 2001. Prior to this, Rod was a consultant for McKinsey.



Philippe Roesch, Private Equity Advisor
15 November, 15.10 & CRT
Philippe Roesch is an experienced private equity investment manager with 17 years of international fund-of-funds and direct investment experience. Philippe advises selected family offices and institutional investors with regard to their European private equity programmes. He provides a range of advisory services around strategic and tactical portfolio allocation, manager selection and access, as well as portfolio management. Previously Philippe was Head of Private Equity Europe and Managing Director with Axa Alternative Investments, where he set-up the European private equity operations.



Erwin Rook, Partner, COLLER CAPITAL
17 November, 16.55
Erwin is a Partner responsible for origination, execution and monitoring of investments. Prior to joining Coller Capital in 2003, Erwin founded and ran the secondaries business of Alpinvest Partners (then NIB Capital Private Equity). During his eight years with Alpinvest, he was established in a London office focused on mid-market buyouts and founded Alpinvest Mezzanine.



Alex Rogers, Managing Director, HARBOURVEST PARTNERS
16 November, 16.00
Alex Rogers joined the firm in 1998. He focuses on direct investments in growth equity, buyout, mezzanine, and senior debt transactions in Europe and other non-US regions. After receiving his MBA, he joined HarbourVest's London-based subsidiary and has been instrumental in expanding and managing the direct investment team in London. He has also been actively involved in the firm's business development activities including the listings of HarbourVest Global Private Equity and HarbourVest Senior Loans Europe.



Tom Rotherham, Associate Director, Private Equity
HERMES FUND MANAGERS
18 November, 12.30
Tom is Associate Director for Private Equity at Hermes Equity Ownership Services (EOS). Owned by Hermes Fund Managers Ltd., EOS acts on behalf of 20 clients with over £60bn AUM. Tom helps LPs and GPs to integrate environmental, social and corporate governance factors into their investment decision-making and ownership activities. Tom also leads the Principles for Responsible Investment (PRI) work on Private Equity, including as lead drafter of a Guide for LPs. Tom is a member of the EVCA and AVCAL working groups on responsible investment.



David Russell, Co Head of Responsible Investment
UNIVERSITIES SUPERANNUATION SCHEME
18 November, 11.55
USS is the second largest pension fund in the United Kingdom, with assets in excess of £31 billion and over 250,000 members. David is on the British Venture Capital Association's Responsible Investment Advisory Board, and also a Steering Committee member of the Institutional Investor Group on Climate Change (IGCC). He is a Board member of the PRI Association and sits on the PRI Private Equity Workstream's Steering Committee.



Michael Russell, Partner & Head of Europe/EMEA
ALTUS ASSOCIATES
17 November, 16.20 & 18 November, 09.45 & CRT
Altus advises and manages approximately 14 billion euros in the asset class through fund-of-funds vehicles as well as separate account portfolios for large institutional investors with 15 years of private equity experience involving more than 25 separate account portfolios in Europe, the US and Australia. Michael serves as a member of the Professional Standards Committee of the EVCA and, more recently, as Chairman of the EVCA's Investor Relations Committee.



Rhonda Ryan, Head of Private Funds Group, Europe
PINEBRIDGE INVESTMENTS
16 November, 16.00
Ms Ryan joined the firm in 2006 and focuses on private equity investment activities on a global basis at Pinebridge Investments. Her responsibilities include evaluating and meeting with private equity fund managers, making investment recommendations and monitoring the performance of the private equity portfolios. Prior to joining the firm, she was Head of Private Equity at Insight Investment, which she joined in 2001. Ms Ryan's investment experience began in 1992.



Jaime Sánchez Cortina, Managing Director, MEXICO VENTURES
17 November, 17.30
Mr Sanchez manages Mexico Ventures I, a Venture Capital Fund of Funds co-managed with Sun Mountain Capital and Green Spring Associates. Between 2003 and 2010, he served as Managing Director of the management team of Discovery Americas I, a private equity fund, where he applied his managerial experience in selected portfolio companies. Mr Sanchez has over a decade of experience in financial management and strategic planning.



Ignacio Sarria, Partner & CEO, ARCANO CAPITAL
18 November, 14.30
From 2002 to 2005 Ignacio Sarria served as Head of the M&A department for Spain at Deutsche Bank. From 1996 to 2002 Ignacio worked in the M&A department of Bankers Trust in Madrid and London. During his investment banking career, he has specialized in structuring buy-out deals involving top private equity funds. Ignacio started his career at Arthur Andersen in the audit and consultancy areas.



Ken Sawyer, Managing Director, SAINTS CAPITAL
Ken Sawyer is founder of Saints, the largest global direct secondary firm in the world. Saints, founded in 2000 has acquired investments in over 200 companies and manages over \$1bn of invested capital. Mr Sawyer has been selected as a member of the Forbes Midas list for the past few years, recognised as one of the top 100 investors in venture capital globally.



Miriam Schmitter, Managing Director, CAMBRIDGE ASSOCIATES
17 November, 17.30
Dr Miriam Schmitter heads the firm's international private equity and venture capital research. Before Miriam joined Cambridge Associates in 2005, she was an investment manager of private equity fund investments at Allianz Private Equity Partners. She also worked as an investment professional at DB Capital Partners/DB Investor, the direct private equity investment vehicles of Deutsche Bank.



Howard Searing, Director & Portfolio Manager
DUPONT CAPITAL MANAGEMENT
15 November, 15.10
Howard S. Searing, III, CFA joined DCM in 2002 as a performance analyst and is now a member of the investment team responsible for partnership selection and portfolio management. Prior to joining DCM, he worked as a performance analyst at Morgan Stanley Investment Advisors where he was responsible for monitoring and reporting on performance for retail and institutional clients.



Nick Shaw, Head of Private Equity
UNIVERSITY ENDOWMENT
17 November, 08.55
Nick Shaw joined the Investment Office of The University of Cambridge in April 2008. The Investment Office manages the central endowment of the University. Nick joined Cambridge from Garton where he was CIO of the private equity business. Prior to Garton, Nick was the Deputy Chief Investment Officer of the Shell Pension Fund.



Anubha Shrivastava, Managing Director, Asia, CDC GROUP
17 November, 17.55
CDC Group is a fund of funds business owned by the British Government that invests in the developing economies of Africa, Asia and Latin America. Anubha is responsible for the Asian investment portfolio spanning across South and South-East Asia and China. She commenced her private equity career in 1999 with General Motors Asset Management's Private Equity Group in New York.



Paolo Simonato, Managing Director,
International Private Equity, GE ASSET MANAGEMENT
17 November, 16.20
Based in Paris, France, Paolo began CE Asset Management's private equity investment team in Europe in 2005, following a prior assignment managing GEAM's private equity portfolio in Latin America from 2000 to 2005. GE Asset Management, with approximately \$US120bn in assets under management, is the investment manager for the General Electric Pension, and other institutional clients.



Dushy Sivanthry, Principal, PANTHEON VENTURES
15 November, 17.45
Dushy Sivanthry joined Pantheon in 2005 and has 9 years of private equity experience. He focuses on the evaluation, selection and monitoring of European investment opportunities and is a member of the European Investment Committee. Dushy has specific responsibility for German and Central and Eastern European Primary Funds. Dushy also focuses on venture and cleantech funds in Europe.



Lauge Sletting, Managing Partner, NORTH SEA CAPITAL
15 November, 11.15 & 17 November, 16.55
Mr Sletting has 25 years' experience in private equity, portfolio management and investment research. He has been a member of Nordsea's private equity team, after 6 years of successful investing. Prior to joining Nordsea he was Head of Investments at Novit Venture, Aalborg with DKK 500 million under management. He has also served on the boards of several Danish start-ups in the biotech and IT sectors. Prior to Novit Ventures he was Head of Investment at PensionDanmark, today a EUR 8 billion pension fund, and prior to this, Head of Equities at LP Pensions, an EUR 7 billion public pension fund. Mr Sletting heads the investment committee in North Sea Capital and currently serves on the advisory boards of Advent Latin American Private Equity Fund II, III and IV, Charter Life Sciences, FT Ventures III, Lindsay Goldberg & Bessmerer, II and III, MWV Fund III and ViewPoint Growth II.



Neil Sneddon, Director, Private Equity Funds, ATP INVESTMENT
15 November, 17.45
Neil joined F&C in June 2005 when the private equity business of Martin Currie was acquired by F&C along with the management contract for Martin Currie Capital Return Trust. Neil is involved in the investment management of F&C Private Equity Trust, F&C European Capital Partners LP and the Aurora Fund LP as Director in supporting the development of F&C's private equity funds business. Neil was with Martin Currie for 8 years.



Helen Steers, Partner
PANTHEON
17 November 16.20 & 18 November 12.30
Helen joined Pantheon in 2004, and has 22 years of private equity experience. She leads the firm's European primary investment activity and chairs the European Investment Committee. Helen is also a member of the International Investment Committee and the Co-Investment Committee. Helen joined Pantheon in 2004 from Russell Investments in Paris, where she was Managing Director with overall responsibility for private equity in Europe. Prior to joining Russell in 1999, Helen was Director, European Private Equity with the Caisse de Dépôt et Placement du Québec.



Adalbjörn Stefansson, Formerly Head of Buyout Fund Investments
SKANDIA LIFE
CRT
Skandia Life is a Swedish provider of pension savings solutions with AUM of EUR 20 billion. Skandia Life has a target allocation of 10% to private equity. 8% to buy-out and 2% to venture capital. Prior to joining Skandia Life, Adalbjörn was Head of Private Equity at Länsförsäkringar Liv, another Swedish institutional investor. He started his career as a strategy consultant for the Boston Consulting Group in Stockholm.



Kaarina Suikkonen, Investment Director, Private Equity
FERI INSTITUTIONAL ADVISORS
15 November, 16.45
Kaarina is Director, Private Equity of Feri Institutional Advisors, a German investment advisory firm servicing institutional investors and family offices. Kaarina is responsible for global private equity fund investments and portfolio management. Prior to Feri, she did private equity research and manager selection at CaSTRIS Alternative Investments. She has 15 years of private equity investing and direct transaction experience.



David Tate, Managing Partner
TEMPO CAPITAL
17 November, 12.55
David Tate co-founded Tempo Capital Partners in 2004 to take advantage of the emerging market for direct secondaries in venture and growth capital. Since that date, Tempo has completed five portfolio acquisitions, from banks and corporates such as WestLB, Siemens, Vvendi and BNP, and a number of acquisitions of single lines.



Joe Topley, Managing Director
PARISH CAPITAL ADVISORS EUROPE
15 November, 10.20
Joe Topley leads Parish Capital's secondaries investment program. Before joining Parish, Mr Topley established and ran the secondaries investment program for Nomura, based in London. Prior to that, he was a partner at Greenpark Capital, a secondaries firm based in London and worked as a telecoms investment banker for Credit Suisse.



Bjorn Tremmerie, Principal
EUROPEAN INVESTMENT FUND
17 November, 17.55
Bjorn is responsible for making and monitoring investments in Venture Capital and (lower) mid-market funds in Europe. He previously was an Investment Manager at FLV Fund, a Belgian VC fund, responsible for sourcing and leading investments and portfolio management.



Danny Truell, Chief Investment Officer, THE WELLCOME TRUST
17 November, 08.15 & VIP Lunch
Danny Truell is a member of the Executive Board of the Wellcome Trust, the largest charitable foundation in Europe. He and his team are responsible for its assets which exceed £14 billion and which are invested in a broad range of investments including public equities, private equities, property, venture capital and hedge funds. He joined the Trust in September 2005, having previously been a Managing Director of Goldman Sachs in its investment management division since 1996. Between 1996 and 1998, his career was focused on investment in Asia. Danny is also an Advisory Partner of Pension Insurance Corporation where he chairs the Asset/Liability Committee and is a member of the Investment Committee.



Sasha van de Water, Managing Director
KEYHAVEN CAPITAL PARTNERS
16 November, 15.10 & CRT
Keyhaven Capital Partners is an independent London-based private equity investment firm which considers primary partnerships, secondary and direct investments primarily in Europe, and also includes emerging markets in its mandates. Sasha has 18 years experience in the private equity markets. Prior to founding Keyhaven, she was a Managing Director at M&A Partners where she was responsible for setting up and developing the European private equity fund of funds programme.



Maaike van der Schoot, Corporate Social Responsibility Officer, ALPNIEST PARTNERS
16 November, 11.55
Maaike joined Alpninvest Partners in 2002 and is responsible for the development and implementation of the CSR policy. Prior to her current role, Maaike was an investment manager at the Co-Investment team and before she was an investment banking analyst at Morgan Stanley in London.



William van Eesteren, Managing Director
WILSHIRE ASSOCIATES EUROPE
15 November, 17.05
Mr van Eesteren is responsible for origination, due diligence, and monitoring of buy-out and venture capital investments in Europe. He has 18 years of experience. Prior to joining WPM, he worked in investment banking, most recently as Vice President with ING Barings.



Jos van Gisbergen, Senior Portfolio Manager, Manager Selection
SYNTRUS ACHMEA
17 November, 16.55 & CRT
Jos van Gisbergen has 33 years of work experience. At MIn Services, he headed the Euro 2.5 billion programme for private equity, hedge funds and commodities, becoming in 2008, Senior Portfolio Manager, Private Equity & Infrastructure. In July 2011 Jos became Senior Portfolio Manager within the manager selection team of Syntrus Achmea focusing on alternatives. Syntrus Achmea is a fiduciary manager and administrator for pension funds with more than €50 billion under management, owned by insurer Eureko.



Charles van Horne, Managing Director
ABBOTT CAPITAL MANAGEMENT
15 November, 17.05 & CRT
Mr van Horne's responsibilities include the development of Abbott's fund of fund activities, client services and assisting institutional investors in the formulation and execution of their private equity strategies. Mr van Horne has over 20 years of experience in private equity in the US, Europe and the emerging markets. Prior to joining Abbott in 2007, he was a Managing Director of AIG Capital Partners, where he also assisted in the formation of the AIG-AXA select funds of funds.



Robert van Schaik, Portfolio Manager, Private Equity
SHELL ASSET MANAGEMENT
15 November, 11.45
Prior to joining Shell Asset Management Company Robert was Head of the Private Equity & Infrastructure team of MIn Services. Prior to joining MIn Services Robert was Head of the Project Finance department at Altracut Dutch State Business NV, which on behalf of the Dutch Government acts as the Dutch Export Credit Agency.



Torben Vangstrup, Managing Partner
ATP PRIVATE EQUITY PARTNERS
17 November, 08.55 & 15.10
Torben Vangstrup has been with ATP PEP since 2001. He serves on the advisory boards of a number of European and US buyout and venture capital funds. Prior to joining ATP PEP, Torben Vangstrup had more than 10 years of experience in private equity research and has been involved in numerous corporate finance transactions while at Bank and Danish Bank. ATP Private Equity Partners was founded in 2001 and is one of Europe's largest investors in private equity funds.



Ivan Vercoutere, Partner
LGT CAPITAL PARTNERS
17 November, 15.10
Based near Zurich, and with locations in New York, London, Dublin, Hong Kong and Tokyo, LGT CP is one of the leading managers of alternative investments on behalf of institutional investors globally. Mr Vercoutere joined LGT Group in 1998 to lead its private equity activities. Prior to joining LGT Group, he was Vice President and investment committee member of Pacific Corporate Group.



Maarten Vervort, Partner, Fund Investments Europe
ALPNIEST PARTNERS
16 November, 11.35
Alpniest Partners is a leading global private equity investor with over € 40 billion of capital raised and committed to the asset class. Maarten is responsible for the European, Middle East and African Fund program. Furthermore he is voting member of the Global Investment Committee. Maarten joined Alpniest Partners in 1999 from PricewaterhouseCoopers Management Consultants (PWC).



Nicolas von der Schultenburg, Managing Director
PORTFOLIO ADVISORS
16 November, 14.30
Nicolas von der Schultenburg is a Managing Director of Portfolio Advisors and leads the firm's European investment activities. Previously he was an Investment Director for CAM Private Equity, a private equity fund of funds firm based in Germany, where he focused on conducting due diligence on European private equity partnerships. Prior to joining CAM, Nicolas gained five years of direct private equity investing experience with 3 Group plc in Germany.



Vicky Williams, Head of Private Equity
BP INVESTMENT MANAGEMENT
16 November, 14.30
Vicky Williams is Head of Private Equity at the BP pension fund, and manages a portfolio of over 170 private equity funds. This accounts for approximately 10% of the £1.3 billion pension fund and is invested in a diverse range of funds. Previously Vicky managed the private equity portfolios at British Airways and Shell pension funds and began her career in private equity at Allot Associates in the late 1990s.



Speaker to be confirmed. **HENDERSON EQUITY PARTNERS**



CRT - Champagne Roundtable on 16 November, 18.30

General Partners & Industry Expert Speakers



David Abrams
Managing Partner
APOLLO MANAGEMENT
16 November, 14.30

David Abrams co-founded the Apollo European Principal Finance business when he joined Apollo in 2007. From 1996 through 2007, Mr Abrams was a Managing Director in the Leveraged Finance Group of Credit Suisse, based in London and New York. From 2004 to 2007, Mr Abrams founded and was the Head of the Specialty Finance Investment business which included principal investing in NPL portfolios and distressed assets.



Hans Albrecht
Founder & Partner
NORWIND CAPITAL
17 November, 16.52 & CRT

Prior to founding Norwind Capital, Hans was co-founder and co-head of Carlyle Europe, the first non-American fund of the Carlyle Group. In this capacity, Hans has invested €347 million in four transactions. Even after leaving Carlyle in 2002, Hans remained responsible in particular for the investments in Honsel and Messer Eutech Castolin. In the meantime, all these investments have returned twice the original investment. Before co-founding Carlyle Europe Partners in 1997, Hans was managing partner of IMM Industrie Management München.



Benjamin Ball
Director
BENJAMIN BALL ASSOCIATES
15 November, 12.30

Benjamin Ball helps management teams with pitches and communicates effectively in investor presentations. Recently he has run sessions for senior management at Coler Capital, Linklaters, BNP Paribas, & Doughty Hanson amongst others. He has helped them with speeches, presentation performance and pitch winning workshops. Previously, Ben ran the training business of Glastonbury.



Ludo Bammens
Director of European Corporate Affairs
KOHLBERG KRAVIS ROBERTS
16 November, 09.15

Ludo Bammens joined KKR in 2009 as the Director of European Corporate Affairs. Before joining KKR, Mr Bammens was the Director of European Affairs at Coca-Cola Europe and Deputy Chief of Cabinet of King Baudouin of Belgium. He is honorary member of the Executive Board for the Belgian Banking and Market Supervisory Authority and member of the Stakeholder Group of the European Securities and Market Authority (ESMA).



John Barber
Partner, Co-Head Investor Services
BRIDGEPOINT
15 November, 14.30 & CRT

John Barber is the partner responsible for investor services and joined Bridgepoint in 2007. He was previously a managing director at Helix Associates. Before joining Helix in 1997, John co-founded Yucatan Foods in Santa Monica, California, a specialty food company where he arranged several rounds of equity and debt financings. He is a member of the Investor Relations Committee of the EVCA.



Teresa Barger
Vice Chairman
EMERGING MARKETS PRIVATE EQUITY ASSOCIATION
17 November, 09.35

Ms Barger is a co-founder and Senior Managing Director of Cartica Capital. She spent over 20 years at the IFC, during which time she established the IFC/World Bank Corporate Governance and Capital Markets Advisory Department. Prior to that, she set up the Private Equity and Investment Funds Department managing the largest portfolios of emerging markets investment funds in the world. She pioneered the creation of the first benchmarks for emerging markets private equity and co-founded the Emerging Markets Private Equity Association (EMPEA).



Philip Bassett
Partner
PERMIRA ADVISORS
17 November, 15.10 & CRT

Philip became a Partner in 2004. He leads the investor relations team and has responsibility for marketing and investor liaison for the Permira Funds. He has been closely involved in the raising of the recent Permira Funds and also has responsibility for overseeing the Funds' co-investment process. Prior to joining Permira, Philip worked with the Schroder Ventures, international team on fundraising and investor communications.



Robert Barry
Partner
PROSKAUER
15 November, 14.30

Robert Barry is a Partner in the Corporate Department and a member of the Private Investment Funds Group at Proskauer, resident in the London office. Bob focuses on structuring private investment funds and advising institutional investors on their alternative investments globally. In addition, Bob has significant experience advising on SPLs of asset managers, fund and investment transactions, conversions of management companies into and many general corporate matters.



Howard Beber
Partner & Co-head of the Private Investment Funds Group
PROSKAUER
16 November, 16.10

Howard J. Beber is a Partner in the corporate department and a member of the Private Investment Funds Group at Proskauer, resident in the Boston office. His practice focuses on representing private investment funds and institutional investors globally on a broad range of issues including fund formations, secondary transactions, portfolio investments and co-investment transactions.



Harel Beit-On, Founder & General Partner
VIOLA PRIVATE EQUITY
17 November, 16.20

Harel is a co-founder of the Viola Group; one of the original co-founders of Carmel Ventures and the Founder and General Partner of Viola Private Equity. Previously Harel was the CEO, President & Chairman of Technomatix (NASDAQ: TCNO) and in 2005, led its successful sale to UMG for \$228 million. He currently serves as Chairman of Lumenis (NASDAQ: LUMG), and director in AIM (AIM: AFS), Matomy Market and Zend Technologies.



Paul Bekx, Partner & Managing Director
GILDE BUY OUT PARTNERS
16 November, 14.30

Paul Bekx came to Gilde in 2000, establishing Gilde's Paris office in 2001 in order to focus on Gilde's activities in Belgium. He was instrumental in the fundraising for the recently raised Gilde Buy-Out Fund IV, led by Novaspac, Arcot, Befance and Platal investment, and also led the buyout of Armacell. From 1995 to 2000 Paul was a partner and investment director with HSBG Private Equity (now Montagu).



Rahul Bhasin, Senior Partner
BARING PRIVATE EQUITY PARTNERS
17 November, 17.55

Rahul Bhasin is Global Board Member of Baring Private Equity Partners (BPEP) International. Rahul is also a member of the Investment Committee at Baring Vostok Capital Partners and has also been an advisory board member of the ING group in India. He has crafted the strategy and execution processes for the investments by Baring in India and serves on the boards of various companies funded by Barings in India.



Kurt Björklund, Co-Managing Partner, PERMIRA
17 November, 16.20

Kurt serves on the Board of Permira and is a member of the Executive Group, the Management Group and the Investment Committee. He joined the London office in 1996, became a Partner in 2001 and between 2003 and 2008, he was the responsible for the Nordic office. Kurt has been involved in a number of transactions including iX System, Intranet and TDC. Prior to joining Permira, Kurt worked for the Boston Consulting Group in Stockholm.



Jonathan Blake, Senior Partner, SJ BERWIN
16 November, 09.55

Jonathan Blake is SJ Berwin's Senior Partner and has more than 30 years' experience of the Private Equity industry. He negotiated the UK government guidelines on the use of limited partnerships as investment funds. In 2004, Jonathan was admitted to the BVCA 'Hall of Fame' - the first adviser ever to be given this tribute.



Mik Breek, Principal Partner, METISGRC
CRT

Mik is co-founder of MetisGRC, an international advisory firm, headquartered in Amsterdam. MetisGRC serves the financial services industry with expertise in strategy, governance and risk management. With training as a lawyer, experience as a banker and a background in advising boards on governance models, Mik helps firms with their ESG strategy.



Nic Brisbane, Partner, DJF ESPRIT
17 November, 17.30

Nic has been in venture capital since 2000. In that time he has worked in London, Europe and Silicon Valley. His main areas of focus have been software and media. Nic's investment experience includes buyout (sold to AOL for \$125m) and UltraDMS (acquired by Neustar - NYSE NSR). Prior to joining DJF Esprit Nic was with Reuters Venture Capital, a software and services startup called Opters, and Cap Gemini.



Janet Brooks, Managing Director, MONUMENT GROUP
15 November, 09.55

Ms Brooks joined Monument Group in 2007. Prior to joining Monument Group, she was a Director and board member of ECI Partners, with responsibility for the firm's investor relations and fundraisings. During her 15 years there, she oversaw the successful fundraising of four institutional funds and developed ECI's firm-wide marketing strategies for deal flow, investor relations, and general strategic direction.



Bob Brown
Managing Director & Global Head of Limited Partner Services
ADVENT INTERNATIONAL
17 November, 15.10

Bob Brown joined Advent International in February 2010 and is responsible for the firm's fundraising and investor relations activities worldwide. Bob has more than 15 years' limited partner services experience. Prior to Advent, he was a Managing Director at the Carlyle Group, where he focused on North American fundraising and investor relations. Bob joined Carlyle in 1999.



Walter Butler, Managing Partner
BUTLER CAPITAL PARTNERS
18 November, 14.05

Butler Capital Partners is a leading European turnaround and distressed investing firm based in Paris, which invests in special situations such as turnarounds or workouts. Prior to founding Butler Capital Partners in 1991, Walter Butler was an Executive Director of Goldman Sachs in New York. From 1989 to 1988, he was in charge of privatisation in the media sector, within the French Government.



Ian Cash, Partner
ALCHEMY SPECIAL OPPORTUNITIES
16 November, 14.05

Ian Cash has over 16 years' experience in the European distressed and special opportunity credit markets. Ian joined Alchemy in May 2006 to establish and manage the Alchemy Special Opportunities Funds. In 2006 he helped raise ASOF I, a €300m distressed debt and special opportunities fund focused on Europe and the team recently achieved a final close on over €500m for ASOF II, a new seven year fund with the same investment strategy.



Shirley Chen, Chairman, CICC PRIVATE EQUITY
16 November, 17.10

Shirley Chen is Managing Director and Head of Private Equity of China International Capital Corporation Limited (CICC). Ms Chen has 16 years of experience in investment and investment banking. She joined CICC in 2003 and is leading private equity investments for the firm. Prior to joining CICC, she was a Director at Credit Suisse First Boston in its Investment Banking Division.



Michele Colucci, Head of M&A, EMEA
MORGAN STANLEY
17 November, 11.40

Michele is Head of Mergers and Acquisitions, Europe, Middle East & Africa and Member of the European Management Committee. His focus is on the healthcare industry, corporate-financial sponsor private sale transactions, and cross-border corporate transactions. Formerly he was Deputy Head of Investment Banking Europe.



Arnaud David, Partner, SJ BERWIN
16 November, 14.30

Arnaud David specialises in private equity investment fund formation and structuring, for French, international and pan-European funds in venture, growth capital, buy-out, kind of funds, co-investment, mezzanine, real estate and infrastructure. He also has expertise in structuring and creating investment funds in Asia, and in acting on secondary transactions.



Nigel Dawn
Global Co-Head Private Funds Group
UBS INVESTMENT BANK
15 November, 10.20

Nigel Dawn is a Managing Director and heads up the Secondary Market Advisory team which he established in 2004 and has advised on over \$15 billion of secondary transactions. He joined the firm in 1997 and most recently, he was head of UBS Investment Bank's Third-Party Private Equity Funds Team. A year of this role, Nigel structured and executed a \$1.3 billion joint venture between UBS and HarbourVest and Tresser.



Jérôme de Metz, President
MBO PARTENAIRES
17 November, 17.55

Jérôme is a founding partner of MBO Partenaires, a private equity house active on the French small cap market. Before, he was a senior investor for a French bank, from 1990 to 2011. Jérôme began his career in audit before becoming CFO of Econocom.



Laurent de Rosière
Investor Relations Partner
BC PARTNERS
15 November, 11.15

Laurent de Rosière joined BC Partners in November 2009 from Citigroup where he spent four years, most recently as Director in the C&I Alternatives Distribution Group, focusing on investor relationships in Europe. Previous positions include: Principal at Acanthus Advisors, Marketing Director at venture capital firm RVC Capital Europe Ltd (a spin-out from Reuters) in Munich and London, and Assistant Vice President in the Alternative Investments Group at LCF Rothschild.



Pierre-Antoine de Selency, Founder, 17CAPITAL
15 November, 11.30

Pierre-Antoine de Selency has 17 years' private equity experience, 13 of which have been in the secondary market. Prior to founding 17Capital in 2008, he was a partner with A&P Private Equity, where he launched the secondary practice and was also in charge of a number of primary commitments. 17Capital is the first dedicated provider of mezzanine financing to limited partners and funds in private equity.



Russell Deakin, Managing Director
RIO BRAVO INVESTMENTS
CRT

Russell Deakin is a Managing Director of Rio Bravo Investments, one of Brazil's largest independent asset management firms, with a total AUM of USD 2.5 billion. A private equity professional since 2001, Mr Deakin is spearheading international fund raising activities for Rio Bravo, including the Rio Bravo Power Energy Fund.



Paul Denning, CEO, DENNING & CO
15 November, 09.55

Paul Denning & Co in 2001 and has been involved in the investment banking industry for 35 years, having served 17 years pro-bono as Commissioner of the San Francisco Employees Retirement System. He has published several industry publications including "How to Sell Restricted Securities, a Guide to Rule 144" and "Stock Distribution, a Guide for Venture Capitalists".



Kelly Deponte, Partner, PROBITAS PARTNERS
15 November, 09.35

Kelly has 29 years of industry experience and is responsible for Probitas Partners' investment advisory, management and consulting services. Kelly oversaw the partnership investment program, which comprised more than \$20 billion in capital dedicated globally to private equity.



Etienne Deshombres, Founder & CEO, ELM CAPITAL
15 November, 14.30

Elm Capital is a private equity boutique specialised in fundraising and in intermediation on the secondary market. Previously Etienne spent 11 years at JP Morgan where he was Managing Director of Equity Capital Markets in London in his last position and was subsequently Managing Director at Zurich Capital Markets and CEO of Global CFO.



Nathalie Duguay, Partner, SJ BERWIN
16 November, 14.30

Nathalie Duguay specialises in private equity investment funds and related transactions. She assists clients in the creation of worldwide private equity investment funds and in setting up regulated portfolio management companies and carried-interest schemes for management teams. Nathalie was a member of the founding team of SJ Berwin's Paris office.



Murat Erkurt, Founding Partner, MEDITERRA CAPITAL
17 November, 17.30

Murat Erkurt was formerly Managing Director in the Private Equity Division of Lehman Brothers, where he worked for 15 years in private equity investment. In 2000, he was responsible for setting up the VC business of Lehman Brothers in Europe, followed by expanding the mid-market buyout business. Mr Erkurt has been involved in various private equity investment opportunities in Turkey.



Paul Fletcher, Senior Partner
ACTIS
16 November, 11.10

Paul Fletcher has spent his career working and investing in the emerging markets. Actis is a pan-emerging markets private equity fund for whom Paul works in London, but spends much of his time travelling between Actis's offices in China, South and South East Asia, Africa and Latin America. After working for Citibank, Paul joined CMC in 2000 and oversaw the spin off which created Actis. He has led Actis since then. Paul is a Founding Director of the Emerging Markets Private Equity Association (EMPEA).



Mark Florman, Chief Executive
BVCA
18 November, 09.10

In 1992 Mark founded Maizels, Westergate & Co which became the leading independent firm in M&A and corporate restructurings. Between 2001 and 2008 he was Senior Principal at Doughty Hanson. Mark has been active in politics, advising the UK Conservative Party on strategy and fundraising. Last year he became Chairman of the Centre for Social Justice and he co-founded 8 Miles, a \$500m private equity fund for Africa, with Sir Bob Geldof.



Uli Fricke, Former Chairwoman, EVCA
16 November, 09.15 & CRT

Uli is one of the founders of Triangle Venture Capital Group Management where she focuses on internet and media-related software companies. She is also past Chairwoman of the European Private Equity and Venture Capital Association (EVCA). She was named the most powerful person in private equity for 2010 by Real Deals and has been recognised by Dow Jones as one of the 100 most influential women in Europe's finance industry.



Laurent Ganem
Founder & Managing Director
G SQUARE CAPITAL
17 November, 16.55

Laurent founded G Square in 2007, a Private Equity firm dedicated to investing in Healthcare growth and Buy-outs in Europe. He started his career at Baxter International in the US before being and managed OVE, a consulting company specialised in life science technology transfers. In 1994, he joined Paris-based Apex Partners as Partner in charge of developing the healthcare investment practice.



Jason Gabeny
Chief Executive
MONTAGU PRIVATE EQUITY
17 November, 16.55

Jason Gabeny worked for ten years at private equity firm, 3i, and then at Montagu Private Equity for 11 years. He became Chief Executive in January 2010.



Anne Glover
CEO & Founder
AMADEUS CAPITAL PARTNERS
17 November, 17.30

Ms Glover was Chairman of the British Venture Capital Association (BVCA) from 2004 to 2005 - having been a member of the Council that runs the organisation since 1999. She is currently a non-executive director of the UK government's Technology Strategy Board and chaired the committee on government procurement from SMEs in 2008. She is also a member of the London Business School's Private Equity Institute Advisory Board a member of the Women's Enterprise Task Force. In June 2006 she was awarded a CBE for services to business.



Josyane Gold, Partner
SJ BERWIN
CRT

Josyane Gold has been a partner in the private equity funds team since 1988. She has a wealth of experience that comes from having acted, over a period of 20 years, on over 150 private equity and venture funds. Josyane is recognised by Chambers, Legal 500 and Global Counsel as a leading adviser in private equity funds.



Alex Greene
Managing Partner
BROOKFIELD ASSET MANAGEMENT
16 November, 10.45

Alex is responsible for the firm's restructuring and related financing activities in the US. Prior to joining Brookfield in 2005, he was co-head of the financial restructuring activities at the Carlyle Group. Prior to that, Alex was co-head of restructuring at Gleacher Partners, a managing director and partner in the restructuring group at Wasserstein Perella and a managing director at Whitman Hoffmann Rhen & Co and its affiliate MJ Whitman & Co.



Jean-Louis Grevet
Founder & Managing Partner
PERCEVA CAPITAL
15 November, 11.15

Jean-Louis Grevet has more than 16 years of experience in providing capital to turnarounds or fragile companies in France. In the mid 90s, he was Head of the special situations group in France for Partners Trust and then became Partner at Butler Capital. In 2007, he founded Perceva Capital, a private equity firm investing in special situations.



Mounir Guen, CEO, MVISION
15 November, 11.15 & 17.05

Mounir Guen founded Mvision in 2001. He is a veteran fundraising specialist, advisor and manager with 22 years of experience in the industry. Mounir has been selected as one of the top 50 most influential personalities in Private Equity in Europe, and currently chairs the EVCA Placement Task Force as well as serving on the EVCA Investor Relations Committee and on the EVCA Editorial Board. He has also served on the EVCA European Valuation Committee to establish policy currently in use.



Gail Guerin, Partner, GUERIN ASSOCIATES
15 November, 11.45

Gail Guerin is a marketing and fundraising specialist, the founder of Guerin Associates, and the co-founder of Talanor Group. Ms Guerin created both firms to capitalise on her years of experience positioning and marketing private equity strategies globally. Previously, she was a Senior Partner and Director of Marketing and Investor Relations for Baring Private Equity Partners, London.

General Partners & Industry Expert Speakers



**Kristin Custar, Principal, Head of Investor Relations
THE JORDAN COMPANY**

16 November, 14.30
Kristin Custar joined The Jordan Company (TJC) in 2007. Ms Custar oversees all of TJC's marketing, investor relations and public relations activities as well as fundraising efforts. Previously, Ms Custar was the Director of Investor Relations at First Reserve Corporation. Prior to First Reserve, she spent two years working at GE Equity and also spent four years at Arthur Andersen in the Transaction Advisory Group.



Guy Hands, Chairman & CIO, TERRA FIRMA

16 November, 08.45
Guy Hands is Terra Firma's Founder and sits on the General Partners' boards. He started his career with Goldman Sachs International. Guy left Goldman's in 1994 to establish the Principal Finance Group (PFG) at Nomura International which acquired 15 businesses with an aggregate enterprise value of 20 billion Euros. Guy led the spin out of PFG to form Terra Firma in 2002. Guy was elected a Global Leader of Tomorrow of the World Economic Forum in 2000 in recognition of his achievements.



John Hartz, Managing Partner, INFLEXION

16 November, 17.45
John, as the co-founder of Inflexion, jointly chairs Inflexion's Investment Committee and sits on the Boards of Inflexion portfolio companies. Before John established Inflexion as a spin-out from Daiwa Europe's Private Equity group, he worked along side John Moulton at Apex, where he was a founder member of the buyout group.



**Simon Havers, Chief Executive
BAIRD CAPITAL PARTNERS EUROPE**

16 November, 16.00
Simon Havers leads Baird Capital Partners Europe, the UK-based operation of Baird Private Equity. Simon joined Baird Capital Partners Europe in 2002, having previously worked with the company from 1994 to 1998. In between, he spent four years at ABN AMRO Capital. Simon was Chairman of the British Private Equity and Venture Capital Association (BVCA) for 2009/10.



**Michael Hewitt, Managing Director
STRATEGIC VALUE PARTNERS**

15 November, 18.15
Michael Hewitt is part of the senior management of SVP, an alternative investment firm focused on distressed, deep value and turnaround opportunities. SVP and its affiliates currently oversee about \$4 billion assets under management. He leads business development in Europe and the Middle East. Previously, he spent six years at Terra Firma Capital Partners, where he was a Managing Director and Head of Investor Relations.



Christian Hollenberg, Founder, PERUSA PARTNERS

16 November, 17.10
Perusa Partners, Munich is an independent private equity firm focusing on Special Situations, operational turnarounds and restructurings of small to mid sized transactions mostly in the German speaking markets. This firm's first fund was closed in March, 2008. Before founding Perusa, Hollenberg was a founder of Orlando Management.



**Anne Holm Ranaelst
Senior Advisor, Public Affairs
IK INVESTMENT PARTNERS**

16 November, 09.15
Anne Holm Ranaelst is part of the team that built Innovia Capital, today known as IK Investment Partners. Anne held the position of CFO for the first 10 years since its inception in 1989. Anne is the Mid-Market and Nordic representative on the BVCA Public Affairs Executive as a member of the BVCA Professional Standards Committee. Anne is also a member of the ESMIA Shareholder Group, the Swedish Securities Council and board member of the European Venture Philanthropy Association (EVPA) as well as the French Chamber of Commerce in Sweden.



Richard Howell, Partner, PAI PARTNERS

16 November, 15.10
Richard Howell is responsible for PAI's investor relations function based in London and Paris. He is a member of the Investment Committee and is also responsible for managing the firm's debt financing and co-investment activities. Richard joined PAI in 2008 from Lehman Brothers where he was a Managing Director and Head of the European Corporate & Leveraged Finance group.



Ralf Hupe, Managing Partner, ADVENT INTERNATIONAL

17 November, 11.40
Ralf joined Advent's Frankfurt office in 1991 and has over 20 years of private equity experience. Prior to joining Advent he was a financial analyst at Veba AG, a German industrial and energy conglomerate. Prior to that, he was a project manager in the mergers and acquisitions department of Continental AG, a leading European tyre manufacturer.



Qian Jiannong, Assistant President, FOSUN GROUP

16 November, 17.30
Mr Qian Jiannong was appointed as General Manager of Business Investment in 2009. He is in charge of Fosun Group's investments in the consumer sector. Mr Qian was formerly President and CEO of China Nectar. He restructured the organisation and facilitated its IPO in 2007, which was the first retail drugstore chain in China to be listed in the US. After joining Fosun Group in 2009, Mr Qian also led Fosun's strategic acquisition of Club Med.



**Brenlen Jinkens, Managing Director
COGEN PARTNERS EUROPE**

15 November, 10.20
Brenlen Jinkens is responsible for Cogen's European strategy and business development. He is also the Head of Research, Cogen's fund monitoring and due diligence arm. Prior to joining the firm, Mr Jinkens was an Executive Director of Lehman Brothers Europe. He has nearly 20 years of experience advising financial services companies and other entities.



**Harjinder Johal, Head of Fundraising
DARWIN PRIVATE EQUITY**

15 November, 17.45
Harjinder Johal manages Investor Relations at Darwin Private Equity. Darwin closed its first fund in August 2008 with £217 million of commitments from established, blue chip Limited Partners. Prior to Darwin, Harjinder was an investor at GIC (Government of Singapore) and Abbey National and has worked in investor relations at Permira Advisors.



**Kai Jordahl, Senior Partner
CAPMAN**

16 November, 16.00
Kai Jordahl is the Head of the Buyout team at CapMan, one of the leading private equity firms in the Nordic countries and Russia, with assets under management of €3.4 billion. Established in 1989, CapMan Buyout is the longest established middle market buyout firm in the Nordics and has strong local presence in Finland, Norway and Sweden. The experienced team has made investments and over 40 exits.



**John (Jay) Jordan II, Chairman & Managing Principal
THE JORDAN COMPANY**

16 November, 17.10
John W. 'Jay' Jordan II is a pioneer in the private equity business. After working at Carl Marks for more than ten years, Jay left in 1982 to form The Jordan Company ('TJC'). Since its formation, TJC has acquired approximately 100 platform companies and 400 add on acquisitions with aggregate sales volume in excess of \$10 billion. Today, the TJC portfolio numbers over twenty companies with approximately \$4.5 billion in aggregate sales. In December 2007, TJC closed Resolute Fund II with \$3.6 billion of capital focused on middle market buyouts. TJC has approximately \$6.00 billion of assets under management.



**Harold Kaiser
Managing Partner
LITORINA CAPITAL ADVISORS**

16 November, 17.10
Harold Kaiser founded Litorina in 1998. The firm focuses on acquiring and industrially developing small to mid-sized primarily Swedish companies. Harold has been active in the Nordic M&A market since 1985 and has been involved in numerous transactions in different capacities. Prior to setting up Litorina, he worked as a corporate finance executive at Enskilda and Swedbank.

CRT - Champagne Roundtable on 16 November, 18.30



**Robin Klein, Partner
INDEX VENTURES**

17 November, 17.30
Robin joined Index Ventures in April 2010 as a Venture Partner. He is a founding partner of The Accelerator Group, a seed investment company specialising in e-commerce, digital media and internet services. Robin has 25 years of operating experience, including 20 years as an entrepreneur. As CEO of innovations, he conducted the very first UK e-commerce transaction in a May 1995.



**Bert Koch, Director
DENHAM CAPITAL**

17 November, 16.20 & CRT
Bert Koch brings 14 years of private equity experience. He is responsible for origination, analysis, structuring, and execution of investments in the metals, mining and energy sectors. Prior to joining Denham, Bert worked at ING Barings, Deutsche Bank and BHP Billiton. Denham Capital is a global equity-focused private equity firm which makes direct investments in all parts of the energy and commodities value chain.



**Ingo Kroeke, CEO
AUCTUS CAPITAL PARTNERS**

17 November, 17.55
Dr Ingo Kroeke has been working in private equity since the mid-nineties. Before founding Auctus in 2001, Dr Kroeke was Founder and Managing Director of Wellington Partners Venture Capital in Munich and worked in medicine technology, consumer goods, retail, and IT at Apax Partners and at Procter & Gamble.



**Jan Johan Kuhl
Managing Partner
POLARIS PRIVATE EQUITY**

16 November, 17.10
Jan Johan Kuhl joined Polaris as Managing Partner in April 2007. Prior to joining Polaris, he was a Group Director at local, where he started in 2001. He was previously CEO of Monarflex (1995-2000), Project Manager with strategy consultants Aarses Nielsen & Partners (1993-1995) and Equity Analyst with Gudme Raaschou Investment Bank (1988-1993).



**Krzysztof Kulig, Managing Partner
INNOVA CAPITAL**

16 November, 17.30
Mr Krzysztof Kulig has been with Innova Capital for 10 years. Innova is a mid-market private equity firm based in Central Europe and Mr Kulig has been responsible for Innova's successful transactions, most recently Expander, Meritum Bank and Romanian Provisus.



**Karsten Langer, Chairman
EVCA**

16 November, 09.15 & VIP Lunch Table
Mr Langer is currently Chairman of the EVCA (European Private Equity and Venture Capital Association), for the year until June 2012. Since 2006, Mr Langer has been a Partner at global private equity firm, the Riverside Company. Having previously built the firm's pan-European origination team, Mr Langer now leads the firm's investment and portfolio management operations in the Benelux countries and France.



**Hugh Langmuir, Managing Partner
CINVEN**

17 November, 11.40
Hugh joined Cinven in 1991 and became Managing Partner in 2009. He has been involved in a number of transactions at Cinven including Amadeus, Aproxia, Medi-Media, Coor and Camates. Before joining Cinven, Hugh worked at Bain & Company and Cit in London and Paris.



Louis Laviole, Managing Director, CRESCENT CONSULTING, Advisor, CRESCENT CAPITAL GROUP

16 November, 14.30
Prior to becoming senior advisor to Crescent Capital Group and the TCW/Crescent Mezzanine Funds in 2004, Mr Laviole was with Caisse de Dépôt et Placement du Québec from 1998 to 2004, where he was responsible for managing a portfolio of leveraged assets as well as CDO and LBO fund investments. Mr Laviole also managed Caisse's European Leveraged Financed unit in Paris.



**Fu Lei
Founding Partner
IVY CAPITAL**

16 November, 17.10
Fu Lei was previously a partner of Pond Venture Partners, based in Silicon Valley. He is a co-founder and board member of GalaxyCore, a successful VC company based in Shanghai.



**Paul Levy, Founder & Managing Partner
JLL PARTNERS**

17 November, 10.15
Paul Levy founded JLL, a leading middle market private equity firm, in 1988. Prior to that, he was a Managing Director at Drexel Burnham Lambert, responsible for the firm's restructuring and exchange offer business in New York. Previously, Mr Levy was Chief Executive Officer of Yves Saint Laurent New York and Vice President of Administration and General Counsel of Quality Care.



Javier Loizaga, Chairman, MERCAPITAL

16 November, 16.00
Mercapital is a leading private equity firm in Spain, and the only one which has built a presence in Latin America, through which it supports the international expansion of mid-sized Spanish platforms, which are its investment focus. Javier has held relevant positions in EVCA (European Venture Capital Association) becoming Chairman in 2006-2007 and in the Spanish Association of Venture Capital (ASCR) being appointed President in 1995.



**Douglas Lowenstein
Founding President and CEO
PRIVATE EQUITY GROWTH CAPITAL COUNCIL**

16 November, 08.15
Before joining the organisation in February 2007, Lowenstein founded and served as president of the Entertainment Software Association (ESA). In his 13 years there, Lowenstein built the ESA into the most influential worldwide trade body representing a \$30 billion industry. From 1982 to 1986, Lowenstein worked for US Senator Howard Metzenbaum, spending the last two years as legislative director.



**Howard Marks
Chairman
OAKTREE CAPITAL MANAGEMENT**

16 November, 12.30
Since the formation of Oaktree in 1995, Mr Marks has been responsible for ensuring the firm's adherence to its core investment philosophy, communicating closely with clients concerning risks and strategies, and managing the firm. From 1985 until 1995, Mr Marks led the groups at the TCW Group, that were responsible for investments in distressed debt, high yield bonds, and convertible securities. He was also Chief Investment Officer for Domestic Fixed Income at TCW. Previously, Mr Marks was with Citicorp Investment Management for 16 years.



**Stephen Marquardt
CEO
DOUGHTY HANSON**

16 November, 15.10
Stephen Marquardt joined Doughty Hanson in February 2000. He currently serves as Head of Investor Relations and has been responsible for raising funds for investing in technology ventures and real estate, and the two recent funds, which focus on mid-market pan-European buyouts. Prior to joining, he was a Managing Director of Investment Banking and Head of the London office of the Global Technology Group of Merrill Lynch, where he spent 22 years.



**Christian Marriott, Investor Relations Director
BARCLAYS PRIVATE EQUITY**

16 November, 18.15
Christian Marriott is responsible for Fund Raising and Investor Relations. Before joining Barclays Private Equity in 2007, Christian was Investor Relations Director for Mezzanine Management, with responsibility for structuring and marketing Mezzanine funds investing across Europe and in the US. Christian began his career in 1992 as a financial journalist for Acquisitions Monthly.



**Bengt Maunsbach
Partner
ALTOR EQUITY PARTNERS**

17 November, 16.20
Bengt joined Altor Equity Partners in 2004 where he focuses on investing in Nordic medium sized businesses. He serves on the board of six of Altor's investments. He was previously a Manager at The Boston Consulting Group. During 10 years with BCG, he worked in Stockholm and Chicago.



**Mark McCormisley
Managing Director
FIRST RESERVE CORPORATION**

17 November, 16.20
Mark McCormisley joined First Reserve in 2004 and is one of three Managing Directors overseeing the firm's buyout funds. He leads the buyout funds' Offshore Services and Power, Renewables & Financial verticals. Mr McCormisley's responsibilities include deal origination, structuring, execution, monitoring and exit strategy, with particular emphasis on the worldwide energy infrastructure and services sector.



**Mervyn Metcalf
Managing Director
GLOBAL LEISURE PARTNERS**

17 November, 17.30
Mervyn Metcalf is head of the London office, at Global Leisure Partners ("GLP"), an independent provider of advisory and principal investment services to the global leisure, consumer and media industry. At GLP, Mervyn has advised £265m acquisition of the Tote (the first UK privatisation in over 15 years) and BC Partners on the £677m acquisition of Phenosa.



**Olivier Millet
Chairman of the Management Board,
EURAZEO PME**

18 November, 11.55
Olivier took the helm of Eurazeo PME, formerly OFI Private Equity in September 2005. He founded Capital Finance (the reference French private equity journal). He then worked at 3i, before moving to Barclays Private Equity France, where he worked for 11 years. He has led the sustainable working committee of the French Venture Capital Association (AVFC) since 2009. He has also been Founder and Chairman of Capitalisme Durable, shareholder of Citizen Capital, a French social fund since 2006.



**Vincenzo Morelli
Partner
TPG CAPITAL**

17 November, 11.40 & 18 November, 12.30
Vincenzo Morelli is European Operating Partner at TPG Capital. He is also Chairman of the European Private Equity Roundtable (EPPER) and Chairman of the European Private Equity and Venture Capital Association (EVCA). Prior to joining TPG, Mr Morelli was a Partner at Alvarez and Marsal, a Senior Advisor with Clayton, Dubilier and Rice, CEO of Komtron Instruments NV, Executive Vice President of FIAT Group, in charge of New Holland, and President of GE Medical Systems-Europe.



**Jan Mouljin
Consultant
INDURO CAPITAL**

15 November, 09.30
Jan Mouljin is founder of Induro Capital. Induro is a private equity focused investment and advisory company. Until mid '06, Jan worked for Alpiinvest Partners/Toros Capital. Before he was co-founder of Waterland Private Equity Investments and prior to this, he oversaw the private equity investments for Shell Pensiorfund. Jan has been board member of EVCA and the Dutch Venture Capital Association (NVF).



**Jon Moulton
Chairman
BETTER CAPITAL**

18 November, 08.15 & 10.30
Jon Moulton was formerly Managing Partner of Alchemy, a UK-based private equity firm, which invested over £2 billion with an emphasis on dealing with troubled companies and distressed debt. He is a Chartered Accountant, a CF and Fellow of the Institute for Turnaround Professionals. Previously he worked with Citicorp Venture Capital in New York and London, Permira and Apax. He is a trustee of the UK Stem Cell Foundation and an active angel investor.



**Vicky Mudford
Founder
VICKY MUDFORD LTD**

15 November, 17.45
Vicky has worked in the private equity industry since 1980, first with Apax Partners, then as Executive Director of the BVCA from 1984-1997 and, from 1997-2004, as Head of Investor Relations at Aberdeen Murray Johnstone Private Equity. Her expertise is in particular to LPM/GF companies. Vicky formed Vicky Mudford Limited to provide various investor related services, complementing those provided by placing agents and in-house investor relations teams.



**Mark O'Hare
Managing Director
PREQIN**

15 November, 09.35 & 17.05
Preqin is the alternative assets information service, which provides extensive research and data on the entire global alternative assets industry, covering private equity, private real estate, infrastructure and hedge funds. Preqin tracks fund returns, fund raising information, fund terms and conditions, profiles of the GPs running the funds, and the LPs investing in them.



**Rory O'Neill
Managing Partner, CIO & CEO
TPG CREDIT MANAGEMENT**

16 November, 14.30
Mr O'Neill is the founding partner of TPG Credit Management (TPGC) and has overall management responsibility for the firm including all investment and operational activities. TPGC is a global distressed credit investment organisation with a focus on corporate distressed opportunities and distressed assets. Prior to founding TPGC, Mr O'Neill was a senior managing director of Carigill Value Investment (now CarVal) responsible for the corporate distressed business.



**Guy Paisner
Investor Relations Director
DOUGHTY HANSON**

18 November, 11.55
Working across the group's fund programmes in private equity, real estate and venture capital, Guy focuses on all aspects of investment communications and fundraising. In addition to sitting on the PRI's Private Equity Steering Committee and as a member of the BVCA's Responsible Investment Advisory Board and a member of the EVCA's ESG Task Force.



**Raja Parthasarathy, Partner
IDFC PRIVATE EQUITY**

17 November, 17.55
IDFC Private Equity is an Indian infrastructure-focused private equity manager which manages US\$1.3 billion across three funds. Prior to joining IDFC Private Equity, Mr Parthasarathy was Executive Vice President, Finance with Jet Airways, India's leading private-sector airline.



**Sanjay Patel
Head of International Private Equity
APOLLO MANAGEMENT**

16 November, 08.20
Mr Patel joined Apollo in 2010 as Managing Partner and Head of International Private Equity resident in the London Office. Mr Patel was most recently the co-head of European Private Equity and the co-head of Indian Private Equity at Goldman Sachs Equities. Mr Patel worked in Goldman Sachs M&A department in New York in 1983, moved into P&A in 1987 and was promoted up the ranks to Managing Director. In 1998, he joined Greenwich Street Capital Partners as a partner and was promoted to President before rejoining P&A as a partner in London in 2005.

General Partners & Industry Expert Speakers



Sonya Pauls, Partner, SJ BERWIN CRT

Sonya specialises in advising national and global fund managers (with a particular focus on emerging markets) on the structuring and establishment of private equity and other investment funds. Sonya also represents leading investors in alternative assets. Sonya additionally focuses on earned interest arrangements and other questions relating to corporate finance work.



Patrick Petit Founder and Managing Partner GLOBAL PRIVATE EQUITY

Mr Petit has 28 years of experience in the investment business, and 14 years in private equity. Before founding GPE, he served as Managing Director of Private Equity at Crédit Agricole Indosuez, responsible for the bank's worldwide private placement activities. Prior to this, Mr Petit was an Executive Director at Indosuez based in the Middle East and in Asia, responsible for managing the regional primary equity markets divisions, as well as developing relationships with investors.



George Pinkham Senior Partner, Paris SJ BERWIN

George S Pinkham is the head of the Paris funds team. He specialises in the creation of investment funds both in France and abroad and has significant prior experience in private equity transactions. He is a founding member of the EVCA Tax and Legal Committee and has worked extensively with the French private equity association, AFIC.



Mark Rachesky Founder and President MHR FUND MANAGEMENT

MHR Fund Management is an investment firm founded by Dr Rachesky in 1996. MHR manages approximately \$5 billion and takes a private equity approach to investing in distressed and leveraged middle-market companies identified through its proprietary sourcing network. Prior to founding MHR, Dr Rachesky was Carl C. Icahn's chief investment advisor, after working for three years as an investment advisor for an affiliate of the Robert M. Bass Group.



Shamsa Rana, Founder SIMPLY SHAMSA HOLDINGS

Shamsa Rana focuses on building digital media assets in Partnership with Private Equity firms, PLCs and private individuals. She has a demonstrable track record of delivering new digital offerings on both sides of the Atlantic in which she maintains equity stakes and a high level of operational involvement.



Sandeep Reddy, Founder & Managing Director PEEPL CAPITAL

PEEPL Capital is an India-centric Private Equity investor with investments focused on execution-risk and has spanned early stage, growth and buy-out opportunities across the sectors of technology, media & entertainment, consumer products & services and specialised engineering. Sandeep has been one of the early participants in the Indian private equity industry having been active for a decade.



Gerry Robinson, Founding Partner, ANCALA PARTNERS

Mr Gerry has led some of the largest consumer facing businesses over the past three decades. He is the current Chairman of Moto Hospitality, former Chairman of Allied Domesex, former Chairman and CEO of Granada, former Chairman of BSBY, the Arts Council of England and of ITN. In 1980, Sir Gerry joined the UK franchise of Coca Cola owned at that time by Grand Metropolitan. In 1987, he led a £13m management buyout of the loss-making contract services and catering division, later renamed Compass, where he remained CEO until 1991. He was awarded a Knighthood in the 2003 New Year's Honours for Services to the Arts and Business.



Dave Roux, Chairman & Co-Founder, SILVER LAKE

Dave Roux was formerly Chairman and CEO of Liberate Technologies, Executive Vice President at Oracle Corporation and Senior Vice President at Lotus Development. Mr Roux began his technology career as co-founder and CEO of Datax, the first commercial CD-ROM publishing company. He is currently a member of the Board of Directors and also on the board of the Institute for Health Metrics and Evaluation and a member of the Dufeux Institute's National Advisory Board.



Walid Sarkis, Managing Director, Hong Kong BAIN CAPITAL

Mr Sarkis joined Bain Capital in Boston in 1997. He was a founding member of Bain Capital's European operations in London, before relocating to Hong Kong in 2010. Prior to joining Bain Capital, Mr Sarkis was a consultant with the Boston Consulting Group in France, where he provided strategic and operational advice to companies in the consumer products and industrial goods sectors.



Fabio Sattin, Chairman, PRIVATE EQUITY PARTNERS

Fabio Sattin was Chairman of the EVCA from 1993-1994; from 1990-2006 member of the board of AIFI (the Italian Private Equity and Venture Capital Association); 2000-2006 member of the Advisory Committee of the Italian Stock Exchange, and since 2006 member of the European Union Private Equity Expert Group. He is Professor of Private Equity at Bocconi University, Milan. In 2003 he was granted the "Cafoscarino of the year 2008" award by ALUC - Association of Venice Ca' Foscarini Graduates. He is Co-author of Private Equity and Venture Capital and author of many publications in Italy and abroad.



Daniel Schäfer, Private Equity Correspondent FINANCIAL TIMES

Daniel Schäfer covers everything from seed and venture capital to global buy-outs and sovereign wealth funds. Prior to this role, he was the FT's Frankfurt correspondent, reporting about Germany's main industrial sectors - automotive, engineering and chemicals. He has won several prestigious journalist prizes for his work at Frankfurter Allgemeine and for a book about private equity.



Andrew Sealey Managing Partner CAMPBELL LUYTENS

Andrew joined Campbell Luytens in 1990 and became the Managing Partner in 2003. He also leads the firm's secondary advisory activities which he has done since 2000. Previously he was responsible for developing the firm's activities in fund placement.



Guy Semmens, Partner, ARGOS SODITIC

Guy Semmens heads the Swiss operations of Argos Sodic, an independent European mid-market private equity firm with offices in Geneva, Paris and Milan. The firm advises €750 million of capital focused on small to medium sized enterprises investing in buy-outs and expansion capital opportunities. Guy joined Argos Sodic in 1996 and is also responsible for investor relations and fund raising.



Sudhir Sethi Founder, Chairman & Managing Director IDG VENTURES INDIA

With over 30 years of technology industry experience and with over 10 years of venture investing, Sudhir specialises in investing in young Indian technology companies and helping them grow rapidly globally. Sudhir also serves on the Executive Committee of the Indian Venture Capital Association and is on the Board of Ascend Capital.



Ian Simpson Partner AMALA PARTNERS

Amala provides strategic advice to private equity firms, focusing on capital raising, brand development and marketing and organisational change. Ian co-founded Amala in 2008, having spent the previous 15 years as a Director of Hell & Associates, which he co-founded in 1993. Over the course of the last 20 years, he has advised and raised capital for a broad range of private equity firms.



Günther Skrzypek Managing Partner AUGUR CAPITAL

Günther Skrzypek was formerly responsible for the asset management business of JP Morgan for Germany and Central Europe and was appointed to the European management board of JPMIM. From 1999 to 2003, as Country Head, he was responsible for the German business of AXA Investment Managers. He was directly responsible, among others, for AXA M Netherlands, and institutional transactions in northern Europe. In 2003, he founded Augur Capital together with his partner Dr Thomas Schmitt.



Peter Spasov Partner MARLIN EQUITY PARTNERS

Marlin Equity Partners is an operations-focused private equity firm with more than \$1 billion of capital under management. The firm invests in a range of businesses that are experiencing varying degrees of change, across a wide range of industries. Prior to joining Marlin, Mr Spasov was Northrop Grumman where he was Senior Investments Specialist.



Marc St John Partner & Head of Investor Relations CVC CAPITAL PARTNERS

Marc joined CVC in 1999 having previously worked for Citicorp for 13 years. At CVC Marc has helped to raise over \$20 billion in equity capital and is responsible for Investor Relations across the European and Asian funds.



Nikos Stathopoulos Managing Partner BC PARTNERS

Mr Stathopoulos joined BC Partners in 2005 and has 14 years' experience in private equity having led a variety of investments globally. Prior to joining BC Partners, Mr Stathopoulos was a Partner at Apex Partners. He is a member of the Harvard Business School European Leadership Board, the European Venture Capital Association Buyout Committee, and the Board of Trustees of the Private Equity Foundation.



Karim Tabet, Managing Director PROVIDENCE EQUITY PARTNERS

Karim Tabet based in London and is currently a member of the supervisory board of Catalpa and a director of Digital Platt, Iteljem Hozmetem (Digital) and Nordic Cable Acquisition Company (Com Hem). Prior to joining Providence in 2002, Mr Tabet was an associate in the principal investment area at Goldman Sachs. Prior to Goldman Sachs, he worked in M&A at Morgan Stanley.



Simon Thornton Managing Director PEARLINE

Simon founded PEARonline in 2005 to provide private equity GPs and placement agents with a solution to web-based communication with LPs for fundraising and fund reporting. From 1999 to 2004, Simon headed Landmark Partners' European operations, and was responsible for investor relations and fundraising in Europe and the Middle East as well as sourcing European acquisition opportunities.



Johan Terblanche Solicitor LOYENS & LOEFF

Johan Terblanche is a member of the Investment Management practice of Loyens & Loeff Luxembourg. He specialises in the structuring of investment funds and regulated business with special focus on hedge and alternative funds including private equity and advising the managers and investors of alternative investment funds. Johan has published articles in several industry publications and is a member of several working groups of ALFI (Association of the Luxembourg Fund Industry) and LPEA (Luxembourg Private Equity Association).



Brian Urbane Principal SUN CAPITAL PARTNERS

Brian has over ten years of experience in M&A and corporate finance including corporate acquisitions and divestitures, strategic rollups, leverage finance issuances, and public and private equity offerings. Prior to joining Sun Capital Partners, he served as Vice President in the Investment Banking Group with Stephens, Inc., Vice President, Investment Banking with Bear Stearns and Manager of Corporate Development with AutoNation.



Gert Jan van der Hoeven Founder & Managing Partner H2 EQUITY PARTNERS

Gert Jan co-founded H2 in 1991 and has been involved in most entries directed a number of key turnaround and buy-and-build programs. Before creating H2, Gert Jan was an Engagement Manager at McKinsey.



Peter Wilby, Columnist THE NEW STATESMAN & THE GUARDIAN

Peter Wilby worked as journalist for many years becoming Editor of the Independent on Sunday, serving from 1995 to 1996. He subsequently joined the New Statesman as Literary Editor, and then served as Editor from 1998 to 2005, where he now works as Columnist. From 2006, he has also been a frequent columnist on the Guardian newspaper as well as a frequent contributor to the Guardian comment pages.



Garry Wilson Managing Partner ENDLESS

Garry Wilson is one of the three founding members of Endless. Garry has been at the forefront of shaping the Endless business. Endless was recently awarded the Real Deals BVCA Award for Turnaround House of the Year for the second year in a row and the UK Institute for Turnaround Awards has also been presented to Endless for the last two years.



Marco Wulff Partner MONTANA CAPITAL PARTNERS

Dr Marco Wulff is a partner and co-founder of Montana Capital Partners. Marco was previously co-head of the private equity secondary activities at Capital Dynamix. Prior to that, he worked for Munich Re Group and was with Montagu Private Equity. He started his career in M&A Advisory for E&K. Marco holds a MSc and a doctorate and studied at the London School of Economics, University of Cologne and WHU.



Lionel Zinsou Chairman & CEO PAI PARTNERS

Lionel joined PAI partners in 2008. He started his professional career as a lecturer and a professor in economics at Paris University and was a member of the department of Industry's Ministerial office of the Prime Minister's office. In 1996, Lionel joined Danone where he held various positions. In 1997, Lionel joined the Rothschild Bank as General Partner; he was the Head of the Consumer Products Group, the Head of Middle East and Africa and a member of the Global Investment Bank Committee. He was appointed Chairman and CEO of PAI partners in 2009.

Speaker to be confirmed, HENDERSON GLOBAL INVESTORS

Speaker to be confirmed, THOMSON REUTERS

CHAMPAGNE ROUNDTABLE DISCUSSIONS: 16 November 18.30

1. Growth Opportunities in European Markets - Sasha van de Water, KEYHAVEN
 2. Challenges of Setting Up In Emerging Markets - Josh Lerner, HARVARD BUSINESS SCHOOL
 3. Post ILPA 2 The Practical Impact - Sonya Pauls & Josyane Gold, SJ BERWIN
 4. Fund Extension Periods - Phillip Bassett, PERMIRA
 5. Co-Investments & Direct Investing - Anselm Adams, PECA
 6. Co-Investments & Direct Investing - Pierre Fortier, CAISSE DE DÉPÔT ET PLACEMENT DU QUÉBEC
 7. Private Equity Or Real Assets/Infrastructure Investing - Jos van Gisbergen, SYNTRUS ACHMEA
 8. Liquidity in the Secondaries Market - Eli Talmor, LONDON BUSINESS SCHOOL
 9. Direct Investments - Philippe Roesch, PRIVATE EQUITY ADVISOR
 10. Latin America - Russell Deakin, RIO BRAVO INVESTIMENTOS
 11. ESG - Mik Breek, MetisGRC
 12. Opportunities In Social And Digital Media - Shamsa Rana, SIMPLY SHAMSA
 13. Setting Appropriate LP Allocations to Private Equity and PE Sub-Strategies - Charles van Home, ABBOTT CAPITAL MANAGEMENT
 14. Accessing Emerging Market Growth - Uli Fricke, EVCA
 15. China - Dana Haimoff, JP MORGAN ASSET MANAGEMENT
 16. Big Buy-Outs - Adalbjorn Stefansson, Formerly SKANDIA LIFE
 17. Topic to be Confirmed - Hans Albrecht, NORWIND CAPITAL
 18. Metals & Mining - Bert Koth, DENHAM CAPITAL
 19. Lower Mid Market - Guy Semmens, ARGOS SODITIC
 20. Real Assets - Michael Russell, ALTIUS ASSOCIATES
 21. Exits - Rod Richards, GRAPHITE CAPITAL MANAGEMENT
 22. Real Assets - Andrew Hoffman, PIMCO
 23. LP/GP Relations: Terms, Conditions & Trends - Fabio Sattin, PRIVATE EQUITY PARTNERS
 24. Accessing Emerging Market Growth - Stefan Hepp, SCM
 25. Fundraising - John Barber, BRIDGEPOINT
- Plus more to be confirmed.

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global private equity advisory firm headquartered in San Francisco, California. Founded in 2001, Denning & Company, LLC serves the private equity fundraising needs of both veteran General Partners seeking only to broaden their L.P. base as well as the next generation of Private Equity Managers, requiring a more elaborate fundraising effort. With over 70 years of combined industry experience, the Denning and Company team has raised capital in excess of \$8 billion for General Partners based in the U.S., Japan/Asia, UK/Europe, Russia, and Israel from a Limited Partner base similarly diversified. TPG Credit Management ("TPGC") is a global distressed credit investment organization.



First Reserve is a
leading private
investment firm in
the energy and
natural resource
industries, making

both private equity and infrastructure investments throughout the energy value chain. For 28 years, it has invested solely in the global energy industry, and has developed a preeminent franchise, utilizing its broad base of specialized energy industry knowledge as a competitive advantage. The firm is currently investing

its most recent private equity fund, which closed in 2009 at approximately US \$9 billion and its most recent infrastructure fund which closed in 2011 at approximately US \$1.2 billion. First Reserve invests strategically across a wide range of energy industry sectors, developing a portfolio that is diversified across the energy value chain, backing talented management teams and building value by building companies. Further information is available at www.firstreserve.com



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2000,
Greenpark
Capital has

grown to become a recognised leader in global secondaries investment. We have maintained a consistent strategy across our four funds, specialising in mid-market private equity fund investments. We have been helping investors to re-balance their portfolios and achieve their liquidity objectives for over a decade. Our international team of 27 includes 13 investment professionals with the skills and experience to execute highly customised transactions in complex situations.

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("TPGC") is a global
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managing private investment portfolios with a focus on opportunities in the corporate distressed and distressed asset markets. TPGC was founded in August 2005 by Rory O'Neill in partnership with the principals of TPG Capital, L.P. The TPGC portfolio managers, Rory O'Neill, Evan Carruthers, Jim Musel, Kirk Ogren and Brandt Wilson, have over 89 years of collective investing experience with significant hands-on expertise in sourcing and executing distressed investments across a spectrum of industries, capital structures and geographies. TPGC has developed an investment strategy predicated on superior sourcing, fundamental value based due diligence, and a willingness to embrace complexity in an effort to capitalize on differentiated investment opportunities. TPGC's alliance with TPG Capital combines classic distressed investing skills with the unique investment insights of a leading global private investment firm. This relationship expands the depth and breadth of each organization's knowledge base to create a truly unique investment perspective.

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• Fundraising & Secondary Summits - 15 November 2011

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